



WHO'S WHO

DIRECTORY OF THE PICKLING INDUSTRY

Pickle Packers International, Inc.

Representing the pickled vegetable industry since 1893

January 1, 2023

Dear PPI Members,

You're holding listings for the leading companies in the pickled vegetable industry. The *Who's Who Directory of the Pickling Industry*, 2023 Edition, includes pickle manufacturers, growers, and suppliers that make delicious and nutritious products for pickle-loving consumers.

Members of Pickle Packers International (PPI) support the industry in a variety of ways. PPI sponsors critical research that supports growers and manufacturers. The association also works together on behalf of the industry, publishing educational materials to help companies succeed and advocating for reasonable and achievable regulations. PPI members include all the leading companies, representing more than 85 percent of the cucumber tonnage grown for pickle-use in North America.

PPI welcomed the following new members in 2022:

- Cleveland Kitchen Co. and Sonoma Brinery
- Fishtown Pickle Project, LLC
- Doux South Specialties, LLC
- F&S Fresh Foods
- Gourmet Recipe Experts
- Great Lakes Greenhouses Inc.
- McCormick Kutas Gida San A.S.
- Robinson Fresh
- VPET USA, LLC

PPI's networking events create fun and valuable experiences for Member company representatives. In 2023, our **Spring Meeting** will be hosted at the Renaissance North Hills in Raleigh, North Carolina, April 18-20, and the 2023 **Annual Meeting & Product Showcase** will be held at the Austin Marriott Downtown in Austin, Texas, October 30-November 1st. Please plan to join us for these great events.

Thank you for your support of the pickled vegetable industry and this great association.

Sincerely,



John H. Cox
Executive Vice President



DIRECTORY OF THE PICKLING INDUSTRY 2023 EDITION

WITH MEMBERS IN 13 COUNTRIES

**Canada
Finland
Germany
India
Japan
Mexico**

**Netherlands
Sri Lanka
Sweden
Switzerland
Turkey
United Kingdom
United States**

PPI wishes to thank its members for their continued support.



PICKLE PACKERS INTERNATIONAL, INC.
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www.ilovepickles.org

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BOARD OF DIRECTORS

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CLASS OF 2023

John Harris
Mike Kenny
Michael Stanek
Fred Turk

IPL Inc., St. Damien, Quebec, Canada
Kenny Inc., Merrill, MI
Bay Valley Foods, Inc., Green Bay, WI
Falkner Produce, Decatur, MI

CLASS OF 2024

Deena Alari
Craig Gielow
Rob Grohs
Daniel Hartung
Thomas Joyner
Mike Toadvine

The J.M. Smucker Co., Markham, Ontario, Canada
Gielow Pickles, Inc., Lexington, MI
Rijk Zwaan USA, Inc., Salinas, CA
Hartung Brothers, Inc., Madison, WI
Nash Produce, Nashville, NC
B&G Foods, Inc., Hurlock, MD

CLASS OF 2025

Bill Bryan
Lou Rosenmayer
Randy Spence
John Swanson
Paulina Costa

Mt. Olive Pickle Company, Inc.
M.J. Rosenmayer Company
ConAgra Brands
Swanson Pickle Co., Inc.
Kalsec, Inc.

PAST PRESIDENTS

Noah Bass
Michael Maney

Best Maid Products, Inc., Fort Worth, TX
GLK Foods, Appleton, WI

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PAST PPI PRESIDENTS

William Blom	1893-1897	L. Evert Landon	1960-1961	Gerry Lales	1997
William Ballinger	1898-1915	John N. Walker	1962-1963	David Wenner	1998
G.B. Gehlert	1916-1918	Robert G. Schramek	1964-1965	Stephen Collette	1999
F.A. Brown	1919-1921	Paul N. Walker	1966-1967	King Pharr	2000
C.B. Crandell	1922-1923	Walter Bick	1968-1969	Jon Gallo	2001
L.W. Hathaway	1924-1925	William A. Murray	1970-1971	Rod Bacon	2002
E.S. LaFrance	1926-1928	Michael Bershad	1972-1973	Jeff Tuttle	2003
Lees Ballinger	1929-1931	Russel H. Post	1974-1975	David Sechler	2004
G.S. Callender	1932	Gedney Tuttle	1976-1977	Gary Mader	2005
L.H. Bond	1933-1934	G. Richard Peers	1978-1979	Jim DePrima	2006
E.S. LaFrance	1935-1940	Ronald M. Funk	1980	Michael Maney	2007
F. Olney Brown	1941-1942	Robert F. Antoine	1981-1982	Michael Wuller	2008
Lewis Sherman	1943	Delos H. Wallace	1983-1984	Max Troyer	2009
John A. Miller	1944-1945	John Lillie	1985-1986	Gary Tritt	2010
Lewis A. Hirsch	1946-1947	Sidney Farnsworth	1987-1988	Bill Bryan	2011
Harry L. Conley	1948-1949	Kenneth Hirsch	1989-1990	Mike Hescott	2012
Leon S. Glaser	1950-1951	James Greisinger	1991-1992	Phil Denlinger	2013
James M. Irwin	1952-1953	Gregg Mercer	1993	Pat Hunn	2014-2015
Edward S. Guggenheimer	1954-1955	Bill Bryan	1994	Randy Spence	2016
Harry A. Tuttle	1956-1957	H. Richard Steinfeld	1995	Mike Toadvine	2017
W.E. Dailey, Jr.	1958-1959	Jerry Shoup	1996	Ron Hook	2018
				Michael Maney	2019-2020
				Noah Bass	2021
				Joe McClure	2022

HALL OF FAME AWARD

The William R. Moore Hall of Fame award is the highest regularly bestowed award of Pickle Packers International, Inc., and is designated for those individuals who make the greatest significant contributions to the advancement and protection of the pickle industry by supplying technical service, basic research or inventions of exceptional benefit. It is intended for those in the disciplines supplying services to the industry as well as unsurpassed leadership.

RECIPIENTS

- | | |
|--|---|
| 1955 – Dr. Joseph Urschel
Urschel Laboratories | 1976 – Bernard C. Eisenberg
Solbern Corp. |
| 1956 – Homer Ohlhaber
White Cap Co. | 1979 – Dr. Henry Fleming
U.S. Food Fermentation Laboratory USDA |
| 1958 – Dr. J.L. Etechells
U.S. Food Fermentation Laboratory USDA | 1981 – Dr. John Bowers
Dr. Monroe J. Goode
University of Arkansas |
| 1960 – D.J. Ridenour
Stange Co. | 1983 – Dr. Ralph N. Costilow
Michigan State University |
| 1962 – Dr. J.C. Walker
Department of Plant Pathology,
University of Wisconsin | 1985 – Dr. Richard L. Lower
University of Wisconsin |
| 1964 – Lewis H. Jones
Food Packers Equipment Co. | 1987 – John Bohan
Burson Marsteller, Inc. |
| 1966 – Dr. S.K. Ries
Department of Horticulture,
Michigan State University | 1989 – William R. Moore
PPI, Inc. |
| 1968 – Dr. W.C. Barnes
Clemson University | 1993 – Walter E. Byerley
PPI Legal Counsel |
| 1970 – Fred M. Brainard
Standard Metal Production Co. | 2011 – Dr. Roger McFeeters
US Food Fermentation Laboratory USDA |
| 1972 – Dr. C.E. Peterson
USDA Crops Research Lab,
University of Wisconsin | 2012 – Dr. Ron Buescher
University of Arkansas |
| 1974 – Dr. R.L. Sellars
Chr. Hansen's Lab | 2013 – Richard Silverman
PPI Legal Counsel |
| | 2017 – Gary Mader
Claussen Pickle C |
| | 2020 – Dr. Todd C. Wehner
North Carolina State University |
| | 2022 – Brian Bursiek , PPI, Inc. |

SILVER SHADOW AWARD

This award was created to recognize individuals who provide significant contributions to the pickle industry. The Silver Shadow Award is symbolized by a candelabra and its shadow and is meant to illustrate that any industry is only the lengthened shadow of the great men who have worked tirelessly to build it. Presented only seven times in the past 41 years, the Silver Shadow Award conveys an exceptional sense of distinction.

RECIPIENTS

- | | |
|--|--|
| 1970 – F. Olney Brown
Beatrice Foods (Squire Dingee) | 1993 – John Neal Walker
Mt. Olive Pickle Company, Inc. |
| 1978 – Lewis Hirsch
Paramount Foods, Inc. | 1999 – Gedney Tuttle
M.A. Gedney Company |
| 1989 – William R. Moore
Pickle Packers International, Inc. | 2011 – James Greisinger
Bay Valley Foods |
| | 2016 – Donald Swanson
Swanson Pickle Co., Inc. |

EXECUTIVE COMMITTEE

STATEMENT OF OBJECTIVES

The Board of Directors may elect from the Board, by a majority vote of the whole Board, three persons who, together with the President and Vice Presidents, shall constitute the Executive Committee. Except as otherwise provided by law, the Executive Committee shall possess and exercise the powers of the Board of Directors in the management and direction of the affairs of the Association in the interim between meetings of the Board of Directors. The Executive Committee also serves as the Budget & Finance Committee. The Executive Committee members include:

PHIL DENLINGER, *Chair*
Mt. Olive Pickle Company, Inc.

PATRICK DESSON
Bay Valley Foods

BILL BRYAN
Chair, Budget & Finance
Mt. Olive Pickle Company, Inc.

DAN HARTUNG
Hartung Brothers, Inc.

MAX TROYER
Sechler's Pickles, Inc.

JOHN SWANSON
Swanson Pickle Co, Inc.

Legal Counsel
MARTIN HAHN
Hogan Lovells

FUTURE LEADERS

STATEMENT OF OBJECTIVES

To prepare a younger generation of leaders for future roles in PPI governance. To review and become familiar with existing programs and services and explore outside-the-box ideas for possible consideration by the Board of Directors. Such ideas may include new research initiatives and funding, educational opportunities, member and public communications, advances in technology, strategic planning, membership development, and more.

The committee shall be comprised of seven individuals from separate member companies – three representing Manufacturers, three representing Salters/Green Shippers, and one representing Associates. The Future Leaders members include:

RAY CRUZ
Hartung Brothers, Inc.

DWIGHT JEPSON
Bay Valley Foods

MATT LAURIA
American International Foods, Inc.

LANCE HEINEN
Best Maid Products, Inc.

MEGHAN KENNY
Kenny, Inc.

ROBBIE MONTGOMERY
Mt. Olive Pickle Co.

COLLIN HUNN
First Place Foods, LLC

RACHEL LANGE
GLK Foods

MATT SWANSON
Swanson Pickle Co., Inc.

AGRICULTURAL RESEARCH COMMITTEE

MISSION STATEMENT

The mission of the Agricultural Research Committee is to support agricultural development as it pertains to seed research, disease resistance, agricultural practices, and other emerging issues that require the attention of the research sector. The Agricultural Research Committee members include:

CHRIS DYK, *Chair*
Nunhems USA, Inc

DAVID BAQUERIZO
Seminis Vegetable
Seeds

JOHN CATES
Addis Cates Co., Inc.

GARY CROWE
Conagra Brands

PHIL DENLINGER
Mt. Olive Pickle
Company, Inc.

HECTOR FLORES
M.J. Rosenmayer
Company

CRAIG GIELOW
Gielow Pickles, Inc.

ROBERT GROHS
Rijk Zwaan B.V.

JOSH DULEY
Hartung Brothers, Inc

JOE HAUSBECK
Hausbeck Pickle Co.

MIKE HESCOTT
Freestone
Pickle
Company, Inc.

RANDY HUGO
Bay View Food
Products Co.

DWIGHT JEPSON
Bay Valley Foods

THOMAS JOYNER
Nash Produce

MIKE KENNY
Kenny, Inc.

GRACE KENNY
Bejo Seeds, Inc.

JOHN SWANSON
Swanson Pickle Co., Inc.

MIKE TOADVINE
B&G Foods, Inc.

MAX TROYER
Sechler's Pickles, Inc.

FRED TURK
Falkner Produce

JEFFREY WIESE
Ripon Pickle Co., Inc.

Advisor
DR. MICHAEL HAVEY
Emeritus Professor
U. of Wisconsin

RESEARCH PRIORITIES (reviewed October 2022)

The PPI Agricultural Research Committee supports agricultural development in cucumbers, peppers and cabbage as it pertains to seed research, disease resistance, agricultural practices, and other emerging issues that require the attention of the research sector. The Committee looks more favorably toward research proposals that leverage industry contributions to obtain federal, state and local grants, and that utilize a research team approach – multiple researchers from multiple institutions – to solve industry problems. The top research priorities are:

1. Disease resistance and control with special emphasis on Downy Mildew and Phytophthora capsici
2. Production yield
3. Food Safety — Field to Fork
4. Quality issues and cultural practices, such as:
 - a. Fertility issues
 - b. Machine harvest adaptability
 - c. Material handling tolerance
 - d. Organic production
 - e. Weed and pest resistance and control
5. Pepper weevil control

AGRICULTURAL RESEARCH COMMITTEE

AGRICULTURAL RESEARCH FUND

Contributions to the Fund remain voluntary; however, contributions are more broadly solicited from throughout the industry, including non-association members and industry allies. The Agricultural Research Committee contributing member firms include:

Addis Cates Co., Inc.

B&G Foods, Inc.

Bay Valley Foods

Bay View Food Products Co.

Bejo Seeds, Inc.

Conagra Brands

Falkner Produce

Freestone Pickle Company, Inc.

Gielow Pickles, Inc.

Hartung Brothers, Inc.

Hausbeck Pickle Co.

Kenny, Inc.

M.J. Rosenmayer

Company

Mt. Olive Pickle Company,

Inc.

Nash Produce

Nunhems USA, Inc.

Ontario Processing

Vegetable Growers

Rijk Zwaan B.V.

Ripon Pickle Co., Inc.

Sechler's Pickles, Inc.

Seminis Vegetable Seeds

Swanson Pickle Co., Inc.

MANUFACTURING & TECHNOLOGY COMMITTEE

MISSION STATEMENT

The mission of the Manufacturing & Technology Committee is to support the members of the association through research, education, government relations, and investigations of matters critical to the manufacturing sector of our industry. The Manufacturing & Technology Committee members include:

FLETCHER ARRITT, *Chair*
Mt. Olive Pickle Company, Inc.

JEFF KNAPP, *Vice Chair*
Klein Pickle Co., Inc

BRETT BOND
Bay Valley Foods

BRUCE DORN
Van Holten's

KATIE HENSLEY
Swanson Pickle Co., Inc.

TAYLOR MORRISON
Hausbeck Pickle Co.

CARA TABOR
Conagra Brands

MAX TROYER
Sechler's Pickles, Inc.

TERRY VIEGUT
GLK Foods

JOHN WILSON
First Place Foods, LLC

MICHAEL WULLER
Best Maid Products, Inc.

Advisors

DR. FRED BREIDT

DR. SUZANNE JOHANNINGSMEIER

DR. ILENYS PÉREZ-DIAZ

U.S. Department of Agriculture

Agriculture Research Service

Food Science Research Unit

SUPPLIER ADVISORY COMMITTEE

STATEMENT OF OBJECTIVES

The Supplier Advisory Committee (SAC) was formed to advise the Pickle Packers International Board of Directors on matters related to the Associate Category (suppliers) of PPI.

SAC will assist in reviewing programs for the spring and annual meetings, recommending changes to improve productivity of meetings and their overall value to the membership.

SAC will be actively involved in new member recruitment by identifying member prospects and making initial and follow-up contact as requested by PPI staff. The Supplier Advisory Committee members include:

DAN BROWN, *Chair*
SunWest Ingredients

ROB GROHS
Rijk Zwaan USA, Inc.

KISHOR NAIK
Global Green Company Limited

JEFF CRACE
Garlic King

EVAN ANDERSON
IPL Inc

RYAN RUGGIERE
Con Pac South Inc.

CHRIS DYK
Nunhems USA, Inc

MATT LAURIA
American International Foods, Inc.

BARRY SAK
Pretium Packaging LLC

JEFF DYER
Berry Global

DAN UPDIKE
Mizkan Americas, Inc

CHRIS WARE
HM.Clause, Inc.

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THE PICKLE SCIENTIFIC COMMUNITY

A roster of leading scientists who are researching ways to develop and protect the pickled vegetable industry of the world

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GmbH & Co. KG
Willi Stollenwerk
J. & W. Stollenwerk oHG

Ernst-Rainer
Schnetkamp GmbH & Co.

Michael Durach
Develey Senf & Feinkost GmbH

EXECUTIVE BOARD

Werner Koch
Executive Secretary, Head of European
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Section resp.: Fruit Processors' Section

Horst-Peter Karos
Executive Secretary
resp.: Potato Processors'

Christoph Freitag
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resp.: Vegetable and Pickle
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Bettina Breuer
Executive Assistant
resp.: European Office



ABOUT BOGK

The German Association of the Fruit, Vegetable and Potato Processing Industry (BOGK) is the voice of the sixth largest industrial sector in the German food and drink industry. Its 70 member companies mostly are medium- sized family businesses. BOGK is structured into four specialized groups, one for each section; the Pickle (and "sour" vegetables) Section has 20 members.

In Germany and Europe BOGK is a recognized partner of administrators and policy makers—from the German Bundestag to the EU Commission. Its aim is to shape economic, agricultural and environmental policy. BOGK supports its members in business relations with the retail sector. It offers assistance when seeking solutions to technological challenges through discussions and joint research programs. Work is organized in a Food Committee, Raw Material Committee, and Section Meetings. Educational seminars are offered on a variety of topics regularly.

THE PICKLE SECTION

The pickle producers' product group in BOGK is open to manufacturers of canned cucumbers and gherkins, vegetables with vinegar, sauerkraut, and ready-to-serve red cabbage. There is great emphasis on influencing the industry's standards and quality guidelines. Because much of the raw material comes from contract farming, BOGK stands for good contacts with agriculture. On the European level, BOGK is a member of the European Association of Fruit and Vegetable Processors (PROFEL) and the Industrial Association for Sauerkraut and Similar Products in the EU.

PPI MEMBER COMPANY INDEX

Addis Cates Co., Inc	25	EW Grobbel	18
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seth.batampte@gmail.com

BRANDS & SERVICES: Ba-Tampte Pickle Products, Inc., Edible Pickle Works

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773- 475-3510

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Faison, NC 28341
910-267-4711

857 School Place
Green Bay, WI 54301

BRANDS & SERVICES: retail, food service, and industrial

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BRANDS & SERVICES: Best Maid, Del-Dixi, Chef Supreme

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479-632-2505 fax

Phillip Bryant

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BRANDS & SERVICES: Bryant's, private label, pickled vegetables, Old South

CAJUN CHEF PRODUCTS, INC.

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PO Box 248
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337-394-7115 fax

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Danny Bulliard
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jb@cajunchefinc.com

BRANDS & SERVICES: Cajun Chef, Evangeline, Acadian

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Heiner Opdenfeld

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BRANDS & SERVICES: Kühne

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www.viennabeef.com

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323-583-8951
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941-723-7235 fax

BRANDS & SERVICES: Chipico, Vienna Beef, refrigerated pickles (whole, cut), sauerkraut, giardiniera, peppers, tomatoes

MEMBERS – MANUFACTURERS

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BRANDS & SERVICES: Claussen, Heinz

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BRANDS & SERVICES: Freestone, Holiday, Holiday Royal, Pickle Time, individually wrapped pickles, custom tanning, private label packing

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BRANDS & SERVICES: Greenhouse, Tify, Snackle, private labels, pickles, relish, cherries, peppers (jalapeños & paprika), capers, peas & corn for retail, food service & industrial

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HERMANN PICKLE FARMS

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BRANDS & SERVICES: Vegola

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BRANDS & SERVICES: Klein's

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+91 9448421349

C.J.J. Koeleman
Nagaraj Gaonkar

cjj@kfi-foods.com
nagaraj@koelemanindia.net

BRANDS & SERVICES: Essentially Co-Packers for Brand Owners, Stans: Cucumbers (Gherkins), Peppers Jalapeno, Mixed vegetables, Onions, Tomatoes, Relish, etc. in glass jars and cans. Also produces bulk gherkins preserved in acetic/brine/vinegar in barrels

KRUGER FOODS, INC.

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863-735-1172 fax

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rmancini@mancinifoods.com
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BRANDS & SERVICES: Mancini, Mancini Foods, Roasted, fried and blanched peppers in glass jars and metal cans for retails and food services. Fried onions in glass jars and metal cans for retail and food service.

McCLURE'S PICKLES

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picklehelp@mcclures.com
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BRANDS & SERVICES: McClure's Pickles, relish, bloody mary mixer, potato chip

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BRANDS & SERVICES: Oh Snap

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BRANDS & SERVICES: Patriot / Natural Harvest / Crisp Brand

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BRANDS & SERVICES: Hugo Reitzel, private label

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BRANDS & SERVICES: Safie

SANYO FOOD PRODUCTS CO., LTD.

13-14 1-Chome Matsushima-cho +81 87-833-7011
Takamatsu-shi +81 87-833-7222 fax
Kagawa-ken 760-0068, Japan

Masanori Yamahara
Shuzo Kodama
Toshikatsu Goi
Norihisa Kodama

yamahara@so-food.co.jp
s.kodama@so-food.co.jp
goi@so-food.co.jp
n.kodama@so-food.co.jp

Sales & Marketing:
4-16 Goban-Cho
Chiyoda-Ku
Tokyo 102 0076, Japan
+81 3-3288-1181
+81 3-3288-1044 fax

Purchasing Department:
2314 Tomita-Nishi
Okawa-Machi
Sanuki-shi, Kagawa-Ken 761 0901, Japan
+81 879-43-3090
+81 879-43-2555 fax

Import Department:
Tel: +81 879 43 3090
Fax: +81 879 43 2555
email: yamahara@so-food.co.jp

BRANDS & SERVICES: S=O

SECHLER'S PICKLES, INC.

5686 SR1 260-337-5461
PO Box 152 260-337-5771 fax
St. Joe, IN 46785
www.sechlerspickles.com
www.gourmetpickles.com

Max Troyer
Joan Mathes

mtroyer@sechlerspickles.com
qualitycontrol@sechlerspickles.com

BRANDS & SERVICES: Sechler's, St. Joe Valley

MEMBERS – MANUFACTURERS

SPREEWALDKONSERVE GOLSSSEN GMBH

Bahnhofstrasse 1
Golssen 15938, Germany
www.spreewaldhof.de

+49 35452-3890
+49 354552-38983 fax

Tim Schwertner
Markus Thöne
Patrick Liermann
Axel Boehmer

tim.schwertner@spreewaldhof.de
axel.boehmer@spreewaldhof.de

BRANDS & SERVICES: Spreewaldhof, Linkenheil, Fitini Pickles, canned fruit and vegetables

TALK O'TEXAS BRANDS, INC.

PO Box 2091
San Angelo, TX 76902
www.talkotexas.com

325-655-6077

Lawrence Ricci
Russell Brown
Damon McDurmitt
Tracy Labedelle

rbrown@talkotexas.com

BRANDS & SERVICES: hot & mild crisp okra pickles

VAN HOLTEN'S

703 W. Madison Street
Waterloo, WI 53594
info@vanholtenpickles.com
www.vanholtenpickles.com

920-478-2144
920-478-2316 fax

Steve Byrnes
Bruce Dorn
Eric Girard
Sagar Khanvilkar

sbyrnes@vanholtenpickles.com
bdorn@vanholtenpickles.com
ericg@vanholtenpickles.com
sagark@vanholtenpickles.com

BRANDS & SERVICES: Van Holten's, Pickle-In-A-Pouch, Pickle Cutz, Pickle-Ice, VH Pickle Back, Big Papa, Hot Mama, Sour Sis, Garlic Joe

WHYTE'S FOODS INC.

1540 Des Patriotes
Laval, Quebec H7L 2N6
Canada
www.whytes.ca

450-625-1976
450-625-9295 fax
450-625-1976 x2240
450-625-1976 x2268
450-625-1976 x2244
519-627-9046 x7240
450-625-1976 x2277

Philippe Blondin
Gabriela Sartori
Claude Briere
Leona Batista
Laurence Blondin

pblondin@whytes.ca
gsartori@whytes.ca
cbriere@whytes.ca
lbatista@whytes.ca
lblondin@whytes.ca

BRANDS & SERVICES: Whyte's, Mrs. Whyte's, Coronation, Strub's, retail, food service, industrial, and institutional

ZEYTURSAN GIDA SAN. VE TIC. A.S.

Gemiu Mobollesi Gemis
Yolu Orhangazi, Bursa 16825
Turkey
www.zeytursan.com.tr

+90 774 5865201
info@zeytursan.com

Altug Tufekcioglu
Turgay Tufekcioglu
Tamer Ersoy

altugt@zeytursan.com.tr
turgayt@zeytursan.com.tr
tamere@zeytursan.com.tr

BRANDS & SERVICES: Berrak, Ev;

MEMBERS – GREEN SHIPPERS & SALTERS

ADDIS CATES CO., INC.

PO Box 146
Parkton, NC 28371

910-858-3439
704-972-0646 fax

Curtiss Cates
John Cates
Katherine Knight

john@addiscates.com

2640 McIver Road
Lumber Bridge, NC 28357

BRANDS & SERVICES: fresh graded cucumbers, spring & fall crop

BAY VIEW FOOD PRODUCTS CO.

2606 N. Huron Road
Pinconning, MI 48650
www.bayviewfoods.com

989-879-3555
989-879-2659 fax

Joseph Janicke
Jay Janicke
Joey Janicke
Jaime Janicke
Randy Hugo
Gary Vermeesch
James Sanders

jjanicke@bayviewfoods.com
jjanicke2@bayviewfoods.com
jjanicke4@bayviewfoods.com
jaimej@bayviewfoods.com
rhugo@bayviewfoods.com
gvermeesch@bayviewfoods.com
jsanders@bayviewfoods.com

BRANDS & SERVICES: graded fresh & brined cucumbers, hydrocooling

BRODNAX SEED CO. INC.

209 County Farm Road
Windsor, NC 27983

434-729-9555
252-794-5890 fax

Sam Lambert

grader02@earthlink.net

Mailing Address:

PO Box 97
Brodnax, VA 23920

BRANDS & SERVICES: cucumber purchaser

CANAM FRESH

52999 John Wise Line
Aylmer, ON N5H 2R5
Canada
www.canamfresh.com

519-773-3250
888-765-8715 fax

Jammie Underhill
Alan Serpa
Jacob Sharkey-Pearce
Caroline Fleck

jammie.underhill@canamfresh.com
alan.serpa@canamfresh.com
jacob.sharkey-pearce@canamfresh.com
caroline.fleck@canamfresh.com

450 W Gold Rd
Nogales, AZ 85621 USA

520-394-6777

TJ Bauer
Oscar Yepiz
Pablo Hernandez
Mari Danielson

tj@canamfresh.com
oscar.yepiz@canamfresh.com
pablo.hernandez@canamfresh.com
mari.danielson@canamfresh.com

BRANDS & SERVICES: New name. New look. Same wholesome people. Can-Am Pepper Company is now doing business as Canam Fresh, and still provides customers, growers, processing partners, distributors, and retailers with a wholesome farm-to-table experience, made exceptional by the quality of our fresh produce and nutritious food products, the integrity of our people, and the reliability of our delivery. Today, we grow a lot more than just peppers. Canam Fresh harvests over 30 delicious and nutritious vegetables and fruits year-round, from farms in Canada, the United States, and Mexico, and we also can support your supply-chain needs with innovations like our Ready-to-Pak Bulk Brining and Preserving, IQF offerings, and upcycling programs. To learn more about how we can help you visit us at www.canamfresh.com.

MEMBERS – GREEN SHIPPERS & SALTERS

CASCO PRODUCE SA DE CV

Blvd. Luis Donaldo Colosio 866-454-7416 x307 **Hector Castillo Camou** hectorcc@cascopeproduce.com
No. 735-C. +52 662-214-9464 **German Cabello** gcabello@doubletreecastleinc.com
Colonia El Campanario +52 662-214-9468 fax
Hermosillo, Sonora 83249
Mexico 520-980-1309 cell
www.cascopeproduce.com 520-980-1370 cell

Mailing Address:
PO Box 4381
Rio Rico, AZ 85648

BRANDS & SERVICES: growers, packers, and shippers of fresh green, red & yellow peppers; specialize in industrial grade stem on or caps off, available in bulk packaging; peppers grown: hot, mild, & sweet jalapenos, hot & mild yellow bananas, hot & sweet cherries, cascabellas, bell peppers, serranos, yellow waxes "caribe," poblanos, hot & mild green chiles, pecan, fresh graded pickles

FALKNER PRODUCE

35100 SR 64 941-322-2016 **John Falkner** jfalkner@falknergroupp.com
Myakka City, FL 34251 941-322-2211 fax **Scott Falkner** sfalkner@falknergroupp.com
Ana Houston ahouston@falknergroupp.com

Other Location:

51450 County Road 352 269-423-7503 **Fred Turk** fturk@falknergroupp.com
Decatur, MI 49045 269-423-2041 fax **Karen Turk** kturk@falknergroupp.com
269-423-8766

BRANDS & SERVICES: fresh, graded, hydrocooled pickling cucumbers from MI and FL; suppliers of jalapeno peppers & banana peppers

FRESH INTERNATIONAL LLC

P.O. Box 36149 520-281-8060 **Javier Badillo** jj@freshinternationalllc.com
Tucson, AZ 85740

BRANDS & SERVICES: Fresh International - Freshly harvested pickling cucumbers packed into atmosphere controlled bags within a non-returnable rpc container. 48 units per pallet. Bins available upon request. Loading "Fresh" in Nogales, AZ from November 15th thru May 15th annually.

FROESE VEGETABLES

56618 Calton Line 519-866-3551 office **Dan Froese** office@froveg.ca
Vienna, ON N0J 1Z0 519-550-3175 cell
Canada 519-866-3698 fax
www.froveg.ca 519-619-8837 cell **Fred Froese** fred@froveg.ca
John Wall john@froveg.ca
519-494-5120 cell

BRANDS & SERVICES: farmers of cucumbers and peppers; 26 years of cucumber grading

GREAT LAKES GREENHOUSES INC.

834 Mersea Rd. 4 519-326-7589 **Paul Dyck** paul@greatlakesg.com
Leamington, ON N8H 3V6 **Dan Dion** ddion@greatlakesg.com
sales@greatlakesg.com
www.greatlakesg.com

BRANDS & SERVICES: Not provided

MEMBERS – GREEN SHIPPERS & SALTERS

HARTUNG BROTHERS, INC.

708 Heartland Trail
Suite 2000
Madison, WI 53717-2099

www.hartungbrothers.com

608-829-6002 direct
608-829-6052
830-275-6382 cell
608-829-6001 fax
608-829-6033
608-640-8181 cell

Dan Hartung
Josh Duley
Ray Cruz

dan.hartung@hartungbrothers.com
josh.duley@hartungbrothers.com
ray.cruz@hartungbrothers.com

BRANDS & SERVICES: supplier of fresh and brined cucumbers, organic cucumbers, custom tanking

HOLMES & HOLMES PRODUCE, INC.

PO Box 218
Knippa, TX 78870

830-278-3949

Paul Ede

paul@hhpickles.com

J2 AG ENTERPRISES LLC

PO Box 1736
Hollister, CA 95024-1736

408-710-7163

Joe Martins

joem@j2agenterprises.com

KENNY, INC.

PO Box 68
Merrill, MI 48637

989-643-7860
989-643-5470 fax

Michael Kenny
Meghan Kenny
Sam Reeves
Dean Smith

mkenny@kennyproduce.com
meghan@kennyproduce.com
sam@kennyproduce.com
dean@kennyproduce.com

Kenny Brothers Produce

PO Box 728
Bridgeville, DE 19933

302-337-3007
302-337-0181 fax

BRANDS & SERVICES: graded, fresh pickling cucumbers with hydrocooling from MI & DE; flexible sizing, bulk or box

LISA, INC.

2 Bravo Lane
PO Box 456
Nogales, AZ 85628
www.lisainc.us

520-281-1863 / 1866
520-281-2848 fax

John Lichter
Abraham Chavez Lichter

jlichter@lisainc.us
achavez@lisainc.us

BRANDS & SERVICES: GALA, 7Ls, LA FLOR, NUTRI-FE; fresh graded pickles; bins, crates zolb units; jalapenos stemmed or destemmed, mild & hot; cascabel; banana; greenhouse pickles, 2lb. bagged pickles; Mango, Tomatillo, Jalapeno and Pasilla concentrate

MARBRAN, S.A. DE C. V.

Avenida Enrique Colunga 1540
Irapuato, GTO 36590
Mexico
www.marbran.com

462-622-5266

Eduardo Jauregui

ejauregui@marbran.com.mx

BRANDS & SERVICES: baby fresh cucumbers, fresh broccoli, fresh snow peas, frozen broccoli, frozen cauliflower

NASH PRODUCE

6160 South NC 58
Nashville, NC 27856
www.nashproduce.com

252-443-6011
252-443-6746 fax

Thomas Joyner
Richard Joyner
Jeanette Edgerton
Thomas Webb

thomasjoyner@nashproduce.com
richardjoyner@nashproduce.com
jeanetteedgerton@nashproduce.com
thomaswebb@nashproduce.com

BRANDS & SERVICES: fresh graded pickling cucumbers hydrocooled

MEMBERS – GREEN SHIPPERS & SALTERS

PICKLEMEX, LLC

313 E. Produce Road
Hidalgo, TX 78557

956-664-1964
714-721-2121

Brenda Ocampo
Art Brandel
Nora Ocampo
Mauricio Ocampo

bocampo@picklemex.com
abrandel@picklemex.com
mocampo@picklemex.com

BRANDS & SERVICES: fresh handpicked hydrocooled & graded cucumbers from Colima, Jalisco and Nayarit, Mexico available all year long

THE PICKLE STATION

23955 Prince Albert Road
Chatham, ON N7L 0G1
Canada
info@thepicklestation.ca
www.thepicklestation.ca

519-351-0677
519-352-4280 fax

Jeff VanRoboys
Kelly Deline
Krystle VanRoboys
Buzz Vlasschaert

jeff.vanroboys@tvf.ca
kelly@thepicklestation.ca
krystle@thepicklestation.ca
buzz@thepicklestation.ca

BRANDS & SERVICES: Growing and custom grading services – pickling cucumbers and field grown peppers, "The Pickle Station" local brand of pickles.

SANBROS

23785 El Toro Rd #450
Lake Forest, CA 92630

619-934-4398

Omar Sanchez
Gilbert Sanchez

omar@sanbros.com
gil.sanchez1@gmail.com

BRANDS & SERVICES: cascabella and jalapeño peppers

SERG AGRICOLA

Canal 10 Sin Numero Villa Juarez
Navolato, Sinaloa 80378
Mexico
www.sergagricola.com

520-400-3202

Juan Pablo Gutierrez

jpgutierrez@sergagricola.com
jpgr346@hotmail.com

BRANDS & SERVICES: Best Quality Fresh Pickling Cucumbers

SOLUCIONES SAVIA

Quiroz y Mona No. 105
Caborca Sonora 83600
Mexico

520-841-6348

Juan J. Yescas
Maria Alba Mendivil

jjyescas_1@hotmail.com
albamendivil@gmail.com

BRANDS & SERVICES: Savia Great Pickles

SUR-MEX PICKLES LLC

700 Tejana Road
PO Box 1539
Progreso, TX 78579

956-825-7120
956-825-7250 fax

Frank L. Gonzales
Teresa Gonzales
Albert Gonzales

tgonzales@surmexpickle.com

BRANDS & SERVICES: hand-picked availability from October – June 15, baby cucs from Guanajuato, Mexico, large cucs from Colima, Mexico

MEMBERS – GREEN SHIPPERS & SALTERS

SWANSON PICKLE CO., INC.

11561 Hts. Ravenna Road 231-853-2289
PO Box 211 231-853-6281 fax
Ravenna, MI 49451

Donald Swanson pickledillydon@aol.com
John Swanson john@swansonpickle.com
David Swanson dave@swansonpickle.com
Wes Swanson wes@swansonpickle.com
Matt Swanson matt@swansonpickle.com
Katie Hensley katie@swansonpickle.com

BRANDS & SERVICES: Swanson Grading and Brining, Inc., graded fresh & brine cucumbers, contract brining & grading

WARZYNSKI PARADISE FARMS, INC.

9950 South County Road AA 715-366-4020
Almond, WI 54909 715-366-4022 fax
paradise@uniontel.net

David Warzynski davidwarzynski@yahoo.com
Mike Warzynski

BRANDS & SERVICES: fresh graded and brine pickling cucumbers

MEMBERS – BROKERS

FRESH & GREEN AGRI IMPORTS, INC

57 West 38th Street
New York, NY 10018

212-869-5495
347-279-0931
+91-9884070194

Prasan Shah
Pratham Shah

prasanshah@gmail.com
prathamshahargherkins@gmail.com

BRANDS & SERVICES: Sourcing and door delivery of pickled vegetables from bulk program to finished goods for retail and food service, including but not limited to gherkins (entire range), relish, jalapeno peppers, banana peppers, and red peppers. Can pack to customers' specifications in bulk packing, glass jars, cans, pouches.

M.J. ROSENMYER COMPANY

449 S. Beverly Drive
Suite 213
Beverly Hills, CA 90212

310-551-1357
310-203-0187 fax

Louis Rosenmayer
Hector Flores
Matthew Rosenmayer
Roe Weis
Anna Garrison
Sharon Hallinan
H. Richard Steinfeld

lou-rosenmayer@mjrpickles.com
hector-flores@mjrpickles.com
matthew-rosenmayer@mjrpickles.com
roe-weis@mjrpickles.com
assistant@mjrpickles.com
sharon-hallinan@mjrpickles.com
rick-steinfeld@mjrpickles.com

BRANDS & SERVICES: Pickles (Brine Stock & Green Cucumbers), Cauliflower & Specialty vegetables, Greek Golden Peppers, Kalamata Olives, Roasted Red Peppers, Red Bell Peppers, Yellow Banana Peppers, Sliced Jalapeno Peppers, Pace Jalapeno Peppers, Hot Jalapeno Peppers, Yellow Banana Peppers with color, Sport Peppers, Cascabella Peppers, Tomatillo Peppers, Silverskin Onions, Gherkins, and Sauerkraut.

MONTROSE INTERNATIONAL GROUP

156 Reynolds Street
Oakville, ON L6J 3K9
Canada

905-339-0229 x222
905-339-0576 fax

Manik Veerakumar
K. Parthipan
Rakhee Minhas
Nida Khan

manik@montroseintlgrp.com
parthipan@montroseintlgrp.com
rakhee@montroseintlgrp.com
nida@montroseintlgrp.com

BRANDS & SERVICES: Multi-country sourcing and supply chain solutions for preserved vegetable industry.

Bulk baby pickles for further processing: Natural vinegar and Fermented salt brine recipes.

Fresh programs for: Pickling cucumbers, hot & no heat, with and without stem Jalapeno peppers, Banana peppers, Tomatillos.

Pickled cut or whole vegetables in brine: Cauliflower, Onion, Baby corn, Beetroot, Red and Green Bell pepper, Jalapeno pepper, Carrot, Garlic, Giardiniera, Banderillas skewers.

Co-packing programs: to customers' specifications in industrial bulk packing, glass jars, cans, plastic containers.

R&A TRUCK BROKERS INC.

Po Box 567
Edinburg, Texas 78540-0567

956-383-6400
956-562-4177 cell

Frank Davis

davisf7@yahoo.com

956-651-3988

Saida Sanchez

ra14saida@gmail.com

ROBINSON FRESH

14701 Charlson Rd
Eden Prairie, MN 55347

954-614-4632

Ryan Sugrue

ryan.sugrue@chrobinson.com

www.robinsonfresh.com

BRANDS & SERVICES: Robinson Fresh

MEMBERS – ASSOCIATES

AMERICAN INTERNATIONAL FOODS, INC.

8066 E. Fulton Street 616-974-9093
Ada, MI 49301
www.americaninternationalfoods.com

Matt Lauria
Jeff Engler

matt@americaninternationalfoods.com
jeff@americaninternationalfoods.com

BRANDS & SERVICES: Full service food ingredient distributor, specializing in Pickling & Brining

ARDAGH GLASS PACKAGING

10194 Crosspoint Blvd, Suite 410 317-558-1002
Indianapolis, IN 46256 317-588-8803 fax
marketing.glass.na@ardaghgroup.com
www.ardaghgroup.com

Ryan Thaxton
John H. Hughes
Darrell Wineman

ryan.thaxton@ardaghgroup.com
john.h.hughes@ardaghgroup.com
darrell.k.wineman@ardaghgroup.com

BRANDS & SERVICES: glass bottles and jars

BAYER SEMINIS VEGETABLE SEEDS

David Baquerizo
57 Courtland Box #856
Rockford, MI 49341
616-301-4711 cell
david.baquerizo@bayer.com

Blake Johnson
100 Carillon Market Street, #300
Panama City Beach, FL 32413
214-632-0568 cell
blake.johnson@bayer.com

Mark Myers
7202 Portage Road
DeForest, WI 53532
608-842-1429
608-516-8846
mark.myers@bayer.com

Nischit Shetty
2221 Keri Road
PO Box 249
Felda, FL 33930
863-674-5817
239-691-9529 cell
nischit.shetty@bayer.com

Valente Oliveros
326 Robson Rd
Leamington ON N8H OA4
Canada
519-280-0743
valente.oliveros@bayer.com

Casey Ganskie
25993 Harvey Rd.
Grass Valley, CA 95949
509-380-1166
casey.ganskie@bayer.com

BRANDS & SERVICES: Processing vegetable seeds, specializing in pickling cucumbers and specialty peppers for processing

MEMBERS – ASSOCIATES

BEJO ZADEN, B.V.

Postbus 50
1749 ZH
Warmenhuizen The
Netherlands
www.bejo.com

+31 226-396162
+31 226-393504 fax

Renato Espana

renatoe@bejogt.com

Bejo Seeds

1972 Silver Spur Place
Oceano, CA 93445
www.bejoseeds.com

805-980-1526
805-473-0897 fax

Greg Styers
Kristin Oomen
Neil Bushong
Jose Espindola
Joara Candian

g.styers@bejoseeds.com
k.oomen@bejoseeds.com
n.bushong@bejoseeds.com
j.espindola@bejoseeds.com
j.candian@bejoseeds.com

2369 E. Mc Gregor Rd.
Saint Louis, MI 48880

989-259-8891

Grace Kenny

g.kenny@bejoseeds.com

Bejo Seeds Mexico

Carretera al Campo Militar 305 bodega 3
Colonia San Antonio de la Punta
Queretaro, Qro. CP 76135
Mexico

4422-20-8769
4421-31-0624 cell

David Flores
Carlos J. Leal Castro

d.flores@bejo.com.mx
c.leal@bejo.com.mx

BRANDS & SERVICES: Vegetable seeds

BELDING TANK TECHNOLOGIES, INC.

200 N. Gooding Street
PO Box 160
Belding, MI 48809-0160
sales@beldingtank.com
www.beldingtank.com

616-794-1130
616-794-3666 fax

Dan Blunt, Jr.
Mike Eastman
Lary Richmond
Diana Blunt-Eastman

dblunt@beldingtank.com
meastman@beldingtank.com
lrichmond@beldingtank.com
deastman@beldingtank.com

BRANDS & SERVICES: filament wound/ contact molded FRP pickle tanks, scrubbers & custom fabrications; Stapco SS tanks & custom steel fabrications

BERRY GLOBAL

101 Oakley St.
Evansville, IN 47710
www.berryglobal.com

877-622-3779
847-922-6282
812-434-9611

Jeff Dyer
Dirk Johnson

jeffdyer@berryglobal.com
dirkjohnson@berryglobal.com

121 North American manufacturing plants. 290 total manufacturing plants across the World.

BRANDS & SERVICES: Plastic containers in 1 qt., 1, 2, 3, 3.5, 4, 4.25, 5, 6 & 7 gal. sizes, round 128 and 134 oz PET bottles with closures, flexible solutions, custom solutions, and more.

BK ENGINEERING & CONSULTING

24715 Fairway Springs
San Antonio, TX 78260
www.linkedin.com/in/bkengineeringandconsulting/

210-919-8974

Brien Kumbalek

brien@bkengineeringandconsulting.com

BRANDS & SERVICES: With 30 Years of Pickle & Pepper manufacturing experience in the areas of Engineering, Operations Management and Continuous Improvement, BK Engineering & Consulting is uniquely equipped to help companies support their growth initiatives while reducing costs, improving capacity utilization, and implementing world-class processes that support rigorous quality and safety requirements. We help food companies create a standardized, repeatable model for value creation that delivers new levels of flexibility, responsiveness and cost-efficiency, key enablers for driving innovation and consumer satisfaction.

MEMBERS – ASSOCIATES

CIR FLEXIBLE PACKAGING SOLUTIONS, INC.

330 Franklin Rd. 615-566-8964 **Stanley Bullock** sbullock@cir-poly.com
Suite 135A-596 615-626-1677
Brentwood, TN 37027 800-849-1819
www.cir-poly.com

BRANDS & SERVICES: We manufacture flexible packaging for many industries, including pickles! Printed films and pouches, multi-layer structures, liquid packaging with an optional built in straw, VFFS / HFFS films, shrink and stretch films, and much more! WBE Certified, CIR Offers 24/7 on-site technical support, Packaging Engineers, quarterly audits, in-house graphics and warehousing, coupled with an entire team to PROPERLY SERVE YOU!

CON PAC SOUTH, INC.

PO Box 80805 337-417-0562 **Ryan Ruggiere** ryan.ruggiere@conpacsouth.com
Athens, GA 30608 706-540-8550 **Tom Ruggiere** tom.ruggiere@conpacsouth.com
www.conpacsouth.com 706-548-4419 fax

130 Lyons Road
Athens, GA 30605

BRANDS & SERVICES: Con Pac South offers the industry's widest selection of corrugated bulk bin packaging solutions. Each bin comes equipped with our patented Pre-Strapping Configuration - a Con Pac South Innovation which was the first of its kind to be introduced to our industry almost 30 years ago. Con Pac South also offers a wide range of supply and servicing programs, which include but are not limited to: cucumber boxes, pepper boxes, cabbage boxes, wax cascaded produce boxes, wax coated produce boxes, dry produce boxes, and our newly developed PowerCorr Produce line of boxes, which incorporates new & innovative design features, as well as specially sourced materials that we incorporate with this new line of packaging.

CRITEREON COMPANY LLC

124 E Northfield Drive 317-852-0186 **Phil Neff** phil.neff@critereon.com
Suite F-200 360-838-0672 fax **Tim Aughenbaugh** tim.aughenbaugh@critereon.com
Brownsburg, IN 46112 **Jon Gross** jon.gross@critereon.com
info@critereon.com **Rod May** rod.may@critereon.com
www.critereon.com

BRANDS & SERVICES: Critereon Authentix Spray History System, Cropstream

CROP ALLIANCE B.V.

Oude dierikpolderweg 1 +31 (0) 113 635710 **General Sales** sales@cropalliance.com
4435 NE Baarland +31 (0) 113 635701 fax **Docs & Logistics Dept** logistics@cropalliance.com
The Netherlands **Quality Department** quality@cropalliance.com
www.cropalliance.com

BRANDS & SERVICES: Silverskin onions; Gherkins; Cauliflower; Jalapenos; Capers; Mango; Vegetable mix; Sweet peppers; in vinegar and salt brine

DEVILLE TECHNOLOGIES

9550 58TH Pl, Suite 450 262-764-7678 **Jonathan Buettner** jbuettner@devilletechnologies.com
Nehemiah White nwhite@devilletechnologies.com
Kenosha, WI 53144 **Darren Scott** dscott@devilletechnologies.com
www.devilletechnologies.com

Other Locations:
8515 Henri-Bourassa W. 514-366-4545
Montreal Q.C. H45 IP7
Canada

BRANDS & SERVICES: FAM Dicers & Slicers; Deville R&D for product development; facility design consultation; sanitary design training

MEMBERS – ASSOCIATES

FLEISCHMANN'S VINEGAR COMPANY, INC.

3400 Millington Rd.
Beloit, WI 53511-9554
www.fleischmannsvinegar.com

800-443-1067
608-363-1200

Terry Yatteau
Sarah Labrie (Canada)
Dennis Gehrke
Scott Wright
J Jones

terry.yatteau@fvinegar.com
sarah.labrie@fvinegar.com
dennis.gehrke@fvinegar.com
scott.wright@fvinegar.com
j.jones@fvinegar.com

819-424-4750
819-424-4759 fax
For Canadian Inquiries;
514-970-7008

BRANDS & SERVICES: White, concentrate & vin-mix vinegars, balsamic, wines, corn, sugar, cider & rice vinegars, cooking wines

GARLIC KING

42210 Roick Drive
Suite 3
Temecula, CA 92590
www.garlicking.net

951-506-8883
951-699-9155 fax

Jeff Crace jeff@garlicking.net

BRANDS & SERVICES: Garlic King; Garlic-Dehydrated and IQF (blanched), Peppers, Onions

HAVILAND PRODUCTS COMPANY

421 Ann Street
Grand Rapids, MI 49504
chemicalexperts@havilandusa.com
www.havilandusa.com

616-361-6881
616-361-9772 fax

Susan Skeel
Darlene Devereaux
Laura Jakel

susans@havilandusa.com
darlened@havilandusa.com
lauraj@havilandusa.com

BRANDS & SERVICES: Industrial food grade ingredients, preservatives, amino acids, oils, flavorings, dyes, PAA's, cleaners, water, and wastewater treatment chemicals

HM. CLAUSE, INC.

260 Cousteau Place
Suite 210
Davis, CA 95618
www.hmclause.com

1-800-320-4672
209-531-4251

Other Locations:

13310 Hopkins Forest Drive
Bear Lake, MI 49614

616-460-9739

Chris Ware

c.ware@hmclause.com

BRANDS & SERVICES: hybrid pickling cucumber, hybrid peppers, onions, cabbage seed for processing

IPL INC.

725 Water St.
Cambridge, OH 43725

978-537-8000
978-534-3539 fax

Yvan Marcoux
Evan Anderson
Nick Warren

yvan.marcoux@iplglobal.com
evan.anderson@iplglobal.com
nick.warren@iplglobal.com

165 Industrial Park Road
Forsyth, GA 31029

140 Commercial Street
St. Damien, Quebec, G0R 2Y0
Canada

www.iplglobal.com
leominster.customerservice@iplglobal.com

BRANDS & SERVICES: Rigid plastic packaging solution (Pail)

MEMBERS – ASSOCIATES

KALSEC, INC.

3713 W. Main Street
Kalamazoo, MI 49006

269-349-9711
269-382-3060 fax

Paulina Costa
Roger Nahas

pcosta@kalsec.com
rnahas@kalsec.com

PO Box 50511
Kalamazoo, MI 49005-0511
info@kalsec.com
www.kalsec.com

Kalsec Europe:

7 Merlin Park +44 1638-715-011
Fred Dannatt Road +44 1638-715-031 fax
Mildenhall, Suffolk 1P28 7RD
United Kingdom

BRANDS & SERVICES: Spice/herb extracts, onion & garlic concentrates, natural colors, essential oils, oxidation management products

LEWISBURG PRINTING COMPANY

402 East Commerce St
Lewisburg, TN 37091
www.lpcink.com

800-559-1526
843-836-3595
931-270-3112 fax

Kirk Kelso
Craig Douglas

kkelso@lpcink.com
cdouglas@lpcink.com

BRANDS & SERVICES: For over 120 years, Lewisburg Printing Company has one simple goal – to offer the highest quality printing that engages and retains our customers targeted business. With two divisions, we're here to optimize your marketing efforts by combining label and visual marketing printing services with exceptional personal attention.

M & G TRUCK BROKERAGE

302 E Business 83
San Juan, TX 78589

956-207-4048
956-283-0339 fax

Robert Cortez

rcortez77@yahoo.com

BRANDS & SERVICES: Transportation Services

MARCATUS QED, INC.

43 Hanna Avenue, Unit C-424
Toronto, Ontario, M6K 1X1
Canada
info@marcatusqed.com

905-337-1105
905-337-1676 fax

Murali Sundar
Emmanuel Mancion
Somanna M.K.

murali.sundar@marcatusqed.com
emmanuel@marcatusqed.com
somanna@marcatusqed.com

BRANDS & SERVICES: Global sourcing, strategic planning, co/packing, product development & quality assurance for fresh, frozen, dehydrated & semi-processed fruits & vegetables

MASSILLY NORTH AMERICA INC.

406 Elgin Street
Brantford, ON N3S 7P6
Canada
www.massilly.ca

226-250-3100

Nelson Silva
Garnet Lasby

nsilva@massilly.ca
glasby@massilly.ca

BRANDS & SERVICES: Vacuum metal closures, vacuum sealing machinery, dud detectors, decorated containers, aerosol containers, two-piece and three-piece cans, easy-open lids

MAUSER PACKAGING SOLUTIONS (Formerly BWAY Corp.)

1515 W. 22nd St.
Suite 1100
Oak Brook, IL 60523
sales@mauserpackaging.com
www.mauserpackaging.com

800-527-2267

Kathleen Donovan
Mike Bero
Bryan Hepper
Mike Noel

kathleen.donovan@mauserpackaging.com
mike.bero@mauserpackaging.com
bryan.hepper@mauserpackaging.com
mike.noel@mauserpackaging.com

BRANDS & SERVICES: Large and small plastic, metal, fiber and hybrid rigid packaging

MEMBERS – ASSOCIATES

MEDALLION INTERNATIONAL, INC.

233 West Parkway 973-616-3401 **Paula Boudjouk** pboudjouk@medallionint.com
Pompton Plains, NJ 07444 973-616-3405 fax
www.medallionint.com

BRANDS & SERVICES: Specialty dill & sweet pickle flavors; soluble turmeric oleoresins; essential oils; cassia, clove, dill, garlic, onion; custom flavors

MIZKAN AMERICAS, INC.

1661 Feehanville Road 847-590-0059 **Dan Updike** daniel.updike@mizkan.com
Suite 300 847-590-0475 fax **Rob Ford** rob.ford@mizkan.com
Mt. Prospect, IL 60056 **Erica Zipprich** erica.zipprich@mizkan.com
www.mizkan.com

Plant Locations:

10037 E. 8th Street 46 Walker Street 4647 Bronze Way 702 Kiddville Road
Rancho Cucamonga, CA 91730 Watsonville, CA 95076 Dallas, TX 75236 Belding, MI 48809

526 Interstate Drive PO Box 2048 247 West Avenue 7673 Sodus Center
Crossville, TN 38555 410 Seymour Court Lyndonville, NY 14098 Sodus, NY 14551
Green Bay, WI 54306

2400 Nicholson Avenue 445 N. Dakota Street 3290 7th Street 7331 Ben Fredrick Road
Kansas City, MO 64120 Lake Alfred, FL 33850 Shively, KY 40216 Abbeville, LA 70510

860 S. Hwy 478
Vado, NM 66072

BRANDS & SERVICES: All things vinegar: White distilled, balsamic, wines, cider & rice vinegars. Conventional and organic.

NORTON PACKAGING, INC.

20670 Corsair Boulevard 510-786-3445 **Justin Carlino** jcarlino@nortonpackaging.com
Hayward, CA 94545 510-782-5329 fax **Katie Perez** kperez@nortonpackaging.com
www.nortonpackaging.com **Mark Norton** mnorton@nortonpackaging.com
Greg Norton gnorton@nortonpackaging.com
Scott Norton snorton@nortonpackaging.com
Daniel Green dgreen@nortonpackaging.com

Other Locations:

5800 South Boyle Avenue 5190 North Industrial Parkway 101 Industrial Park Drive
Vernon, CA 90058 Hamlet, IN 46532 Monticello, GA 31064
323-588-6167 574-867-6002 678-986-5118
323-589-7779 fax 574-867-6207 fax 574-867-6207 fax

BRANDS & SERVICES: Plastic pail packaging

MEMBERS – ASSOCIATES

NUNHEMS USA, INC.

1200 Anderson Corner Road 208-674-4000 **Customer Service** nunhems.costumerservice@vegetableseeds.basf.com
 Parma, ID 83660

Other Locations:

4352 Lamont Woods Dr. 616-540-5461 **Chris Dyk** chris.dyk@vegetableseeds.basf.com
 Marne, MI 49435

PO Box 4005 +31 475-599-222 **Jos Suelmann** jos.suelmann@vegetableseeds.basf.com
 6080 AA Haelen +31 475-599-264 direct
 Holland +31 651-604-101 cell
 +31 475-591-361 fax

PO Box 321 910-514-5069 **Howard Anderson** howard.anderson@vegetableseeds.basf.com
 Pittsboro, NC 27312

BRANDS & SERVICES: Vegetable seeds

OLDS PRODUCTS COMPANY

10700 88th Avenue 262-947-3500 x621 **Ross Remien** rremien@oldsfitz.com
 Pleasant Prairie, WI 53158 847-274-2413
 www.oldsproducts.com

BRANDS & SERVICES: Prepared mustards, white distilled vinegar, mustard seed, organic vinegar

ONTARIO PROCESSING VEGETABLE GROWERS

435 Consortium Court 519-681-1875 **Keith Robbins** keith.robbins@opvg.org
 London, ON N6E 2S8
 Canada
 www.opvg.org
 opvg@opvg.org

BRANDS & SERVICES: Negotiation of prices, terms, & conditions of sale of 13 processing crops in Ontario for member growers

PARAGON MANUFACTURING, INC.

2001 N. 15th Avenue 708-345-1717 **Greg Alm** greg@paragonmanufacturing.com
 Melrose Park, IL 60160 708-345-1721 fax **Ashley Carroll** ashley@paragonmanufacturing.com
 www.paragonmanufacturing.com **Peter Wright** peter@paragonmanufacturing.com
 Dina Howell dina@paragonmanufacturing.com

BRANDS & SERVICES: SQF level 2 Certified Food grade plastic pails and covers.

PERFORMANCE NUTRITION, A DIVISION OF LIDO CHEM, INC.

20 Village Ct 732-888-8000 **Don Pucillo** don@lidochem.com
 Hazlet, NJ 07730
 www.pnfertilizers.com

PLEX SYSTEMS

18356 Bedford St. 248-703-4978 **Michael Donovan** mdonovan@plex.com
 Beverly Hills, MI 48025 **Mike Siems** msiems@plex.com
 www.plex.com

BRANDS & SERVICES: ERP, MES and other Manufacturing Software Solutions

MEMBERS – ASSOCIATES

PRETIUM PACKAGING LLC

1555 Page Industrial Boulevard 312-401-6471
St. Louis, MO 63132 314-427-4300
www.pretiumpkg.com

Barry Sak

bsak@pretiumpkg.com

BRANDS & SERVICES: Plastic jars & bottles: PET, HDPE, & other

REGAL EQUIPMENT INC.

4171 State Route 14 330-329-9000
Ravenna, Ohio 44266-8739
www.regalequipment.com

**Ben Regal
Jennie Regal
Mike Schatz**

ben@regalequipment.com
jennie@regalequipment.com
mike@regalequipment.com

RIJK ZWAAN USA, INC.

701 La Guardia St, Suite A 831-455-3000
Salinas, CA 93905 831-455-3003 fax
www.rijkszwaanusa.com

**Robert Grohs
Rick Falconer
Sam McGowen
George Pape**

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r.falconer@rijkszwaan.com
s.mcgowen@rijkszwaan.com
georgepape2@gmail.com

Other Locations:

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Carretera Culiacan Costa Rica +52 667-173-8598 fax
Km. 15.6, Costa Rica
Culiacan SIN C.P. 80430
Mexico
www.rijkszwaan.mx

Sixto Medina

s.medina@rijkszwaan.com

Rijk Zwaan B.V. +31 174-532-300
Burgemeester Crezeelaan 40
2635 KX De Lier
Holland 2678 ZG
www.rijkszwaan.com

Gerald Krischke

g.krischke@rijkszwaan.de

BRANDS & SERVICES: vegetable seeds

ROSE TIMMER & ASSOCIATES

PO Box 1954 406-581-1544
Bozeman, MT 59771-1954
www.rosetimmer.com

Rose Timmer

rose@rosetimmer.com

BRANDS & SERVICES: Innovative solutions for optical inspection systems

SILGAN CLOSURES

1140 31st Street 630-515-8383
Downers Grove, IL 60515 630-515-5326 fax
www.silgancls.com 630-241-6630

**A.J. Miller
Bob Reay
Sylvia Tomal**

aj.miller@silganclosures.com
robert.reay@silganclosures.com
sylvia.tomal@silganclosures.com

BRANDS & SERVICES: Vacuum closures, metal, plastic, composite, sealing equipment, engineering services, dud detection, vision inspection equipment

MEMBERS – ASSOCIATES

SOLBERN

8 Kulick Road
Fairfield, NJ 07004-3308

sales@solbern.com
www.solbern.com

973-227-3030
973-227-3069 fax

Juan Sanchez
Jorge Espino
Harry Piekema
Tom Berger
Justin Espino

juans@solbern.com
jorge@solbern.com
harry@solbern.com
tomb@solbern.com
justin@solbern.com

BRANDS & SERVICES: Pickle packers, automatic spear packers, cucumber slicers (spears, halves, slabs), complete olive filling line, briners, automatic slab slicers & fillers, fillers for retail size, containers up to a gallon, preventative maintenance programs, equipment audits, customized employee training programs

SORMAC Inc.

6800 Wales RD
Northwood, OH 43619

PO Box 60340
Rossford, OH 43460
info@sormac-inc.com
www.sormac-inc.com

567-200-8420
567-200-8422 cell
567-200-8423 cell

Roy Lemmen
Luuk Rutten

r.lemmen@sormac.nl
l.rutten@sormac.nl

Other Location:

2025 Trinity Road
Lynchburg, SC 29080

803-453-5901
803-468-7783 cell
803-453-5763 fax

Billy Mims / Timmy Mims pickleman@ftc-i.net

BRANDS & SERVICES: Cucumber length & sample graders, brush washing equipment, zig zag fillers and complete turnkey cucumber processing factories. SORMAC B.V. is a world-leading developer and manufacturer of machinery and processing lines for the fresh-cut industry. We have a strong record in peeling machines for potatoes, carrots, cucumbers and onions and we are the most progressive supplier for washing and drying systems for lettuce and leafy vegetables. Sormac strives to create detailed perfection in design, construction and functionality, enabling you to deliver the best possible high-quality end product to your customers.

SUNWEST INGREDIENTS

9980 Evans Road
Wapato, WA 98951
contact@sunwestingredients.com
www.sunwestingredients.com

509-874-2002
509-874-1140 fax

Dan Brown
Carl St. Hilaire

dan@sunwestingredients.com
carl@jshfarms.com

BRANDS & SERVICES: Dill weed oil, clean/clear label water-soluble ingredients, flavor emulsions & blends for the pickle industry; "We don't buy it, we produce it Save money. Get quality – buy from the source." "Let us be your flavoring source & resource"

TECNOCAP LLC

1701 Wheeling Ave
Glen Dale, WV 26038
www.tecnocapclosures.com
sales@tecnocapwww.com

304-843-5158
304-843-5475 fax

Bob Macosko
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Dustin Henry
Roni Llewellyn
Grant Satterley
Jon Warneke

bmacosko@tecnocapwww.com
hkammerer@tecnocapwww.com
dhenry@tecnocapwww.com
rlllewellyn@tecnocapwww.com
gsatterley@tecnocapwww.com
jwarneke@tecnocapwww.com

BRANDS & SERVICES: Metal closures/caps

MEMBERS – ASSOCIATES

TRILOGY ESSENTIAL INGREDIENTS, INC.

1304 Continental Drive 410-612-0691
Abingdon, MD 21009 410-612-0691
www.trilogyei.com 410-273-9503

Chris Pisano
Dean Wilson
Rob Haedrich

cpisano@trilogyei.com
dwilson@trilogyei.com
rhaedrich@citrusandallied.com

Other Locations:
4620 Mercedes Drive 240 Deininger Circle
Belcamp, MD 21017 Corona, CA 92880
410-273-9500 951-737-9500
410-273-9503 fax 951-737-0100 fax

BRANDS & SERVICES: Specialty blends & flavors for the pickle industry; essential oils; oleoresins

URSCHEL LABORATORIES, INC.

1200 Cutting Edge Drive 219-464-4811
Chesterton, IN 46304 219-462-3879 fax
info@urschel.com 1-844-877-2435 (Urschel)
www.urschel.com

Tim O'Brien

tobrien@urschel.com

BRANDS & SERVICES: TranSlicer, DiversaCut, QuantiCut; The Global Leader in Food Cutting Technology; manufacturing & selling of high capacity, precision slicers, dicers, and other types of size reduction machinery for food processors and allied industries.

VANMARK EQUIPMENT LLC

300 Industrial Pkwy 740-201-0004
Creston, IA 50801-8102
www.vanmark.com

Jack Grote
Jason Davis

jhgrote@vanmark.com
jdavis@vanmark.com

BRANDS & SERVICES: Pickle washing, hydrocutting, storing and conveying equipment. Vanmark helps processors automate and increase production with stainless steel equipment that is sanitary, durable, and easy to operate and maintain. Machines include the Lamina® Hydrocutting System, continuous Peeler/Scrubber/Washers, dumpers, conveyors, and more.

VPET USA LLC

12925 B Marlay Ave
Fontana, CA 92337
reception@vpetusa.com
www.vpetusa.com

312-543-6066

Jeffrey Kellar

jeff@vpetusa.com

BRANDS & SERVICES: PET jars for pickles, peppers, 32oz to 1 gallon

PRODUCTS & SERVICES

BRINE TANKS

Belding Tank Technologies, Inc.

BROKERS

Fresh & Green Agri Imports, Inc.
M.J. Rosenmayer Company
Montrose International Group
R&A Truck Brokers Inc.

CLOSURES

Massilly North America Inc.
Silgan Closures
Tecnocap LLC

CONSULTING

BK Engineering & Consulting
Critereon Company LLC
Deville Technologies
Marcatus QED, Inc.
Ontario Processing
Vegetable Growers
Performance Nutrition

CONTAINERS

Ardagh Glass Packaging
Berry Global
CIR Flexible Packaging
Solutions, Inc
Con Pac South, Inc.
IPL Inc.
Massilly North America Inc.
Mauser Packing Solutions
Norton Packaging, Inc.
Paragon Manufacturing, Inc.
Plex Systems
Pretium Packaging LLC

GREEN SHIPPERS & SALTERS

Addis Cates Co., Inc.
Bay View Food Products Co.
Brodnax Seed Co. Inc.
CanAm Fresh
Casco Produce SA DE CV
Crop Alliance B.V.
Falkner Produce
Fresh International LLC
Froese Vegetables
Hartung Brothers, Inc.
Holmes & Holmes Produce, Inc.
J2 AG Enterprises LLC
Kenny, Inc.
Lisa, Inc.
MarBran, S.A. DE C.V.
Nash Produce
PickleMex, LLC
SanBros
SERG Agricola
Soluciones Savia
Sur-Mex Pickles LLC
Swanson Pickle Co., Inc.
The Pickle Station
Warzynski Paradise Farms, Inc.

OILS

American International Foods, Inc.
Haviland Products Company
Kalsec, Inc.
Medallion International, Inc.
SunWest Ingredients
Trilogy Essential Ingredients, Inc.

PRINTING

Lewisburg Printing Company

PROCESSING EQUIPMENT

Belding Tank Technologies, Inc.
Deville Technology
Massilly North America, Inc.
Regal Equipment Inc.
Rose Timmer & Associates
Silgan Closures
Solbern
Sormac Inc.
Urschel Laboratories, Inc.
Vanmark Equipment LLC

SEEDS

Bejo Zaden, B.V.
HM.Clause, Inc.
Nunhems USA, Inc.
Olds Products Company
Rijk Zwaan USA, Inc.
Seminis Vegetable Seeds

SPICES & SEASONINGS

American International Foods, Inc.
The Garlic Company
Garlic King
Haviland Products Company
Fleischmann's Vinegar Company, Inc.
Kalsec, Inc.
Medallion International, Inc.
Mizkan Americas, Inc.

TRANSPORTATION

M&G Truck Brokerage

VINEGAR

American International Foods, Inc.
Fleischmann's Vinegar Company, Inc.
Mizkan Americas, Inc.
Olds Products Company

BRAND NAMES OF PPI MEMBER COMPANIES

7Ls	Lisa, Inc.	Gedney	Gedney Foods Company
Acadian	Cajun Chef Products, Inc.	Giuliano.....	Giulianos' Specialty Foods
Accent	B&G Foods, Inc.	Goldin	First Place Foods, LLC
AMA	HJS Condiments Limited	Govi Aruna.....	HJS Condiments Limited
Ann O'Brien.....	Ann O'Brien Inc SA DE DV	Green Boys.....	Kruger Foods, Inc.
B&G	B&G Foods, Inc.	Green Giant	B&G Foods, Inc.
B&M Beans	B&G Foods, Inc.	Greenhouse	Global Green Company Limited
Ba-Tampete Pickle Products.....	Ba-Tampete Pickle Products, Inc.	Habitant	The J.M. Smucker Co.
Bautz'ner	Develey Senf & Feinkost GmbH	Hausbeck.....	Hausbeck Pickle Co.
BBQUE.....	Develey Senf & Feinkost GmbH	Hengstenberg	Hengstenberg GMBH & Co.
Berrak	Zeytursan Gida San.	Holiday.....	Freestone Pickle Company, Inc.
Best Maid	Best Maid Products, Inc.	Holiday Royal.....	Freestone Pickle Company, Inc.
Bick's	The J.M. Smucker Co.	House of Webster	House of Webster
Big Papa	Van Holten's	Hot Mama	Van Holten's
Bryant's	Bryant Preserving Company	Hugo Reitzel	Reitzel International (Suisse) S.A.
Cajun Chef	Cajun Chef Products, Inc.	Hunn's.....	First Place Foods, LLC
Chef Supreme.....	Best Maid Products, Inc.	Hunn's Gourmet Selections	First Place Foods, LLC
Chipico	The Chicago Pickle Company	Hunn's Private Stock.....	First Place Foods, LLC
Claussen	Claussen Pickle Co.- Kraft Heinz	Island Magic.....	HJS Condiments Limited
Cool Crisp	Gielow Pickles, Inc.	Josh's Pickles	Josh's Pickles
Coronation	Whyte's Food Inc.	King David	Ripon Pickle Co., Inc.
Cortland Valley Organic	GLK Foods	Kissling	GLK Foods
County Fair	County Fair Food Products	Klein's	Klein Pickle Co., Inc.
Cream of Wheat	B&G Foods, Inc.	Koch's	Develey Senf & Feinkost GmbH
Del Dixi.....	Best Maid Products, Inc.	Krrrrisp Kraut	GLK Foods
Del Monte.....	Gedney Foods Company	Kruger.....	Kruger Foods, Inc.
Develey	Develey Senf & Feinkost GmbH	Kuhne	Carl Kühne KG (GmbH & Co.)
Don Hermann & Sons	Hermann Pickle Farms	LA FLOR.....	Lisa, Inc.
Edible Pickle Works	Ba-Tampete Pickle Products, Inc.	Las Palmas	B&G Foods, Inc.
Ev.....	Zeytursan Gida San.	Leuchtenberg.....	Leuchtenberg Sauerkrautfabrik
Evangeline	Cajun Chef Products, Inc.	Linkenheil.....	Spreewaldkonserve Golssen
Felix	Orkla Foods Sverige AB	Lowensenf	Develey Senf & Feinkost GmbH
Fersan.....	Develey Senf & Feinkost GmbH	Mancini	Mancini Packing Co.
Fitini	Spreewaldkonserve Golssen	Mancini Foods	Mancini Packing Co.
Freestone.....	Freestone Pickle Company, Inc.	Marschland Naturkast.....	Alfred Paulsen GmbH & Co. KG
Frenzel	Develey Senf & Feinkost GmbH	Mautner Markhof.....	Develey Senf & Feinkost GmbH
GALA	Lisa, Inc.	McClure's Pickles	McClure's Pickles
Garlic Joe.....	Van Holten's	McLarens	The J.M. Smucker Co.

BRAND NAMES OF PPI MEMBER COMPANIES

Mor Annas	Orkla Foods Sverige AB	Shell Bei.....	Hermann Pickle Farms
Mr. Chips	Mr. Chips Inc.	Silver Floss	GLK Foods
Mt. Olive.....	Mt. Olive Pickle Company, Inc.	Silver Star	First Place Foods, LLC
Mrs. Whyte's	Whyte's Food Inc.	Snackle	Global Green Company Limited
Nathan's Famous	Hermann Pickle Farms	S=O	Sanyo Food Products Co., Ltd.
Natural Harvest	Patriot Pickle, Inc.	Sour Sis	Van Holten's
Nutri-Fe	Lisa, Inc.	Specht.....	Develey Senf & Feinkost GmbH
NY Style	B&G Foods, Inc.	Spreewaldhof.....	Spreewaldkonserve Golssen
Oh Snap.....	GLK Foods	St. Joe Valley.....	Sechler's Pickles, Inc.
Old South	Bryant Preserving Company	Stan's.....	Koeleman India Pvt. Ltd.
ORO di Parma.....	Hengstenberg GMBH & Co.	Stollenwerk	J. & W. Stollenwerk OHG
Ortega	B&G Foods, Inc.	Strub's.....	Whyte's Food Inc.
Patriot.....	Patriot Pickle, Inc.	SuckerPunch.....	SuckerPunch Gourmet
Paulsen	Alfred Paulsen GMBH & Co. KG	Talk O'Texas.....	Talk O'Texas Brands, Inc.
Penna	M&CP Farms	Tify	Global Green Company Limited
Pick Pack	B&G Foods, Inc.	Tiger Tail	Develey Senf & Feinkost GmbH
Pickle Cutz.....	Van Holten's	Topor's Pickles	EW Grobbel
Pickle-Ice	Van Holten's	Van Holten's	Van Holten's
Pickle-In-A-Pouch	Van Holten's	Vegola.....	Indo Spanish Tasty Foods
Pickle O'Pete.....	Ripon Pickle Co., Inc.	Verdi	GLK Foods
Pickle Time	Freestone Pickle Company, Inc.	VH Pickle Back	Van Holten's
PIK-L-GIANT	First Place Foods, LLC	Vienna Beef	The Chicago Pickle Company
Pleasant Valley Farms	Kruger Foods, Inc.	Vlasic	Conagra Brands
Po Polsku.....	Ripon Pickle Co., Inc.	Voss & Zobus	Hengstenberg GMBH & Co.
Polaner.....	B&G Foods, Inc.	Willies	GLK Foods
Regina.....	B&G Foods, Inc.	Wisconsin Pride	Ripon Pickle Co., Inc.
Reine de Dijon.....	Develey Senf & Feinkost GmbH	Whyte's	Whyte's Food Inc.
RITZ	Ritz Produce, Inc.	Wrights.....	B&G Foods, Inc.
Safie.....	Safie Specialty Foods Company	Zinger.....	Gedney Foods Company
San-Del	B&G Foods, Inc.		
Saverne.....	GLK Foods		
Savia Great Pickles.....	Soluciones Savia		
Sechler's	Sechler's Pickles, Inc.		

CODE OF ETHICS

CODE OF ETHICS

In order to attain the objects of this Association, namely, to foster and promote the interests of the pickle packing industry, and to encourage and increase cooperation among manufacturers, salters and affiliated interests for the practical betterment of the entire industry, we the members of this Association affirm and subscribe to the following Code of Ethics:

I. DUTIES TO OURSELVES

SECTION 1 We believe in maintaining the highest ethical standards of business conduct; that such standards depend upon our attainment and pursuit of moral integrity; that our every business transaction should be tested by the standards of truth and justice; that in our contacts with other truthfulness and straightforwardness are more to be preferred than dissembling and misrepresentation so that our reputation for honorable dealing, in the end, will establish the highest degree of business character.

SECTION 2 We believe every business is entitled to the reward or profit in addition to essential reserves for future contingencies; that to attain profits management must skillfully, intelligently and honestly use its tools, such as accounting and cost-finding, planning and production, merchandising and marketing; that in establishing prices we must constantly bear in mind profits do not begin to show until all costs have been absorbed.

II. DUTIES TO EACH OTHER

SECTION 1 We believe the closer pickle packers cooperate with each other within the precincts of their association, the more easily and more completely they will promote their common interests and the interests of the industry, and the better they will serve the public.

III. DUTIES TO OUR EMPLOYEES

SECTION 1 We believe it should be our constant endeavor to promote the physical well-being of our employees insofar as our individual establishments shall permit; that workmen satisfied and contented with comforts and necessities of life are more efficient and more productive than those who are disgruntled, dissatisfied and disinterested.

IV. DUTIES TO OUR CUSTOMERS

SECTION 1 We believe it to be the compelling duty of every member of this Association to manufacture products for the trade of the highest quality possible in each grade, kind and variety, that purity, wholesomeness and attractiveness are more to be desired than price; that nutritive and vitamin values are essential to good health.

SECTION 2 We believe we owe it to the good health of the public that our products should be produced in stations and plants operated under the best sanitary conditions possible; that by research and practical operation we should constantly endeavor to keep abreast of the best and most practicable devices and practices that science may develop.

SECTION 3 We believe we owe it to people to give them the best and most for the lowest price consistent with wages, salaries, material costs, taxes, and reasonable profits and reserve.

SECTION 4 We believe that research and constant study should be encouraged by our individual members and collectively as a group to improve the quality and lower the cost of our products.

Pickle Packers International, Inc.

1101 17th Street NW, Suite 700, Washington, DC 20036
202-331-2465 • 202-463-8998 fax

To: PPI Board of Directors

We hereby apply to be admitted as a member of Pickle Packers International, Inc. under the Constitution and By-Laws of the Association. Should our application be approved and we are elected to membership in your association, we agree to abide by its Constitution and By-Laws, Rules and Regulations, Codes and Practices, now in force, as well as any that hereafter may be adopted.

MEMBERSHIP CLASSIFICATION

Please check the appropriate classification after reviewing the Constitution and By-Laws. Signature required.

- | | |
|--|--|
| <input type="checkbox"/> Manufacturer/Repacker of pickled products | <input type="checkbox"/> Broker |
| <input type="checkbox"/> Grower/Salter or Grower/Green Shipper | <input type="checkbox"/> Associate (Supplies or Services for Industry) |

COMPANY INFORMATION

Company Name

Officer Name

Title

Email

Address

PO Box (if applicable)

City

State / Region

Zip / Postal Code

Country

Phone

Fax

General Company Email

RECOMMENDATION

Name

Company Name

BRAND NAMES AND SERVICES **Manufacturers:** brand names; **Associates:** products or services

LIST OTHER COMPANY EMPLOYEES FOR PPI MAILING LIST

APPLICATION FOR MEMBERSHIP

The following membership category definitions are excerpted from

Constitution and By-Laws of Pickle Packers International, Inc.

(Restated with Amendments through October 23, 1996)

A Manufacturer is a business whose principal involvement with the Industry is the conversion of agricultural commodities into finished pickled, acidified and/or fermented food products.

A Salter/Green Shipper is a business whose principal involvement with the Industry is to obtain raw agricultural commodities and handle them, ship them, and/or process them to any stage short of a finished pickled, acidified and/or fermented product. This category shall not include any business whose sole principal involvement with the Industry is growing agricultural products.

A Broker is a business whose principal involvement with the Industry is the arranging of transactions between buyers and sellers of agricultural commodities intended for use in the manufacture of finished pickled, acidified and/or fermented products. In order to qualify for membership in the Association, at least sixty percent (60%) of a Broker's total annual sales must be to Manufacturers or Salter/Green Shippers.

A Repacker is a business whose principal involvement with the Industry is to receive processed pickled, acidified and/or fermented vegetable products in bulk and pack them in consumer or institutional containers.

An Associate is a business whose principal involvement with the industry is the provision of supplies, equipment or services which are necessary to the manufacturing and/or shipping of the acidified and/or fermented food products.

For the purposes of determining dues payable by a member, a business which qualifies for membership under more than one category shall be treated as a member of that membership category which pays the higher dues. In the case that dues fall into the minimum dues level for both categories, the member will designate the category of membership of their choice.

I certify that the membership category applied for, as checked on front of this application, is true and conforms to any and all requirements as stated in the By-Laws.

Signature

Date

2023 Membership Dues Worksheet

- Dues for overseas Manufacturer members (no net sales in the North America): \$1,530.00
- Dues for Associate and Broker members (North America & overseas): \$1,530.00
- All others please use the formula below.**

NOTE:

- Manufacturers and Salter/Green Shippers in North America should calculate dues based on total net sales.
- Overseas Manufacturers and Salter/Green Shippers who have sales in North America should calculate dues based on total net sales in North America.

NET SALES: Total gross dollars sales, less freight, returned goods, sales allowances, promotions, cash discounts, commissions, brokerage, and other price reductions for pickled vegetable products only.

Company's Net Sales for fiscal/calendar year 2022 = \$ _____

<u>Net Sales of Pickled Vegetables</u>			<u>Base Dues</u>	<u>Calculation</u>	<u>Total</u>
\$0	through	\$999,999	\$1,530		\$ _____
\$1,000,000	through	\$49,999,999	\$1,530	+ net sales over \$999,999 multiplied by .000408	\$ _____
\$50,000,000	through	\$74,999,999	\$21,530	+ net sales over \$49,999,999 multiplied by .000275	\$ _____
\$75,000,000	and over		\$28,410	+ net sales over \$74,999,999 multiplied by .000143	\$ _____
TOTAL YEARLY DUES*					\$ _____

***Large Member Discount:** To continue to attract and retain large members (manufacturers and salters/green shippers), if your Total Yearly Dues calculates to be \$15,001 or more, you may discount your dues by 25%. For members in North America that this affects, monetary exchange rates may also be neutralized. Upon reporting your sales, PPI will gladly assist you with these calculations.

- OPTIONAL:** Quarterly Payment (divide Total Dues by 4) = \$ _____

Signed: _____ Date: _____

Company: _____

TO COMPLETE YOUR MEMBERSHIP APPLICATION

Please return the three forms (application, constitution & by-laws, and dues worksheet) with payment to:

Pickle Packers International, Inc.
 1101 17th Street NW, Suite 700, Washington, DC 20036
 202-463-8998 fax • jcox@ilovepickles.org

CALENDAR OF EVENTS

2023 MEETINGS & EVENTS

- Feb. 6-8 **Board of Directors Meeting**
Marriott Sanibel Harbour Resort & Spa, Fort Myers, Florida
- Feb. 27-March 1 **Agricultural Research Committee DC Fly-In**
The Beacon Hotel & PPI Offices
Washington, DC
- April 18-20 **Spring Meeting '23**
Renaissance Raleigh North Hills Hotel, Raleigh, North Carolina
- May 19-29 **International Pickle Week**
- Oct. 30-Nov. 1 **Annual Meeting & Product Showcase '23**
Marriott Austin Downtown, Austin, Texas
- Nov. 15 – Jan. 1 **Holidays are Pickle Days**

2024 MEETINGS & EVENTS

- Feb. 3-7 **Board of Directors Meeting**
TBD
- Feb. 26-28 **Agricultural Research Committee DC Fly-In**
Washington, DC
- April 16-18 **Spring Meeting '24**
Embassy Suites Hotel Downtown
Louisville, Kentucky
- May 19-29 **International Pickle Week**
- Oct. 28-31 **Annual Meeting & Product Showcase '24**
Palmer House Hilton
Chicago, Illinois
- Nov. 15 – Jan. 1 **Holidays are Pickle Days**



PICKLE PACKERS INTERNATIONAL, INC.

1101 17th Street NW, Suite 700

Washington, DC 20036