



2021 WHO'S WHO

DIRECTORY OF THE
PICKLING INDUSTRY

PICKLE PACKERS INTERNATIONAL, INC. | REPRESENTING THE PICKLED VEGETABLE INDUSTRY SINCE 1893

Pickle Packers International, Inc.

Representing the pickled vegetable industry since 1893

January 1, 2020

To: PPI Members

On behalf of the PPI Board of Directors, I thank you for your continued support during this past year. While 2020 was challenging to say the least, retail sales of pickled products increased as consumers prepared more meals at home. Unfortunately, that was not the case for our food service sector as restaurants continue operating at less than full capacity.

We all learned new ways of doing business in 2020. Your PPI staff stepped up and developed our landmark **2020 Virtual Annual Meeting & Product Showcase**. Triple the programming was offered with 50 speakers, 36 presentations, and eight technical sessions. Our mobile meeting app increased exhibitor and sponsor exposure, and nine live Virtual Happy Hours provided our members with opportunities to engage with industry friends.

A lot of work was done behind the scenes as we cancelled live events, re-negotiated hotel contracts, kept our members informed, and managed association expenses to minimize the financial impact. I am proud to say that PPI remains strong and continues to serve you.

We welcomed 5 new members in 2020! They are: Performance Nutrition, Hazlet, NJ; CIR Flex Packaging Solutions, Brentwood, TN; Smucker Foods of Canada Corporation, Markham, Ontario, CA; Fresh International LLC, Tucson, AZ; and Plex Systems, Beverly Hills, MI. We thank them for their support!

Last year, we awarded six \$2,500 tuition scholarships to students at Michigan State and North Carolina State Universities via our **Student Scholarship Program**. We target outstanding students majoring in food science, agriculture, engineering, and business curriculums as we attract high-caliber young talent to the pickling industry. Scholarship students will be invited to future PPI events for the chance to network with industry members.

PPI's important marketing efforts continue as we align the ILovePickles.org brand with the fun and active lifestyle of Pickleball. Our **USDA marketing grant** has been extended through 2021. A total of 16 tournaments will be sponsored nation-wide, including multiple U.S. Open Championships and state tournaments in our largest pickle producing states. Exposure of our logo and members' brands continues to increase. Prior to the pandemic, pickle product sales in the U.S. rose 7.3% from 2017 to 2019.

I encourage you to attend the **Spring Meeting '21** in Raleigh, North Carolina, and the **2021 Annual Meeting & Product Showcase** in Austin, Texas. Both promise to provide excellent educational value and unmatched networking opportunities.

Sincerely,



Brian Bursiek
Executive Vice President



DIRECTORY OF THE PICKLING INDUSTRY 2021 EDITION

WITH MEMBERS IN 13 COUNTRIES

**Canada
Finland
Germany
India
Japan
Mexico**

**Netherlands
Sri Lanka
Sweden
Switzerland
Turkey
United Kingdom
United States**

PPI wishes to thank its members for their continued support.



PICKLE PACKERS INTERNATIONAL, INC.
1101 17th Street NW, Suite 700, Washington, DC 20036
202-331-2456 • 202-463-8998 fax
www.ilovepickles.org

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BOARD OF DIRECTORS

OFFICERS

PRESIDENT

NOAH BASS

Best Maid Products, Inc.
PO Box 1809
Fort Worth, TX 76101
817-335-5494
noahb@bestmaidproducts.com



FIRST VICE PRESIDENT

JAY JANICKE

Mr. Chips Inc.
2606 N. Huron Road
Pinconning, MI 48650
989-879-3555
jjanicke2@mrchipsforpickles.com



SECOND VICE PRESIDENT

JOE MCCLURE

McClure's Pickles
8201 St. Aubin Street
Detroit, MI 48211
248-837-9323
joe@mcclures.com



DIRECTORS

CLASS OF 2021

John Cates
Patrick Desson
Chris Dyk
Daniel Hartung
Pat Hunn
Susan Lewis

Addis Cates Co., Inc., Parkton, NC
Bay Valley Foods, Green Bay, WI
Nunhems USA, Inc., Marne, MI
Hartung Brothers, Inc., Madison, WI
First Place Foods, LLC, Garland, TX
Claussen Pickle Co. – A Division of The Kraft Heinz Co., Woodstock, IL

CLASS OF 2022

Bill Bryan
Matt Lauria
Lou Rosenmayer
Randy Spence
John Swanson

Mt. Olive Pickle Company, Inc., Mt. Olive, NC
American International Foods, Inc., Ada, MI
M.J. Rosenmayer Co., Beverly Hills, CA
Conagra Brands, Imlay City, MI
Swanson Pickle Co., Ravenna, MI

CLASS OF 2023

Phil Denlinger
John Harris
Mike Kenny
Michael Stanek
Max Troyer
Fred Turk

Mt. Olive Pickle Company, Inc., Mt. Olive, NC
IPL Inc., St. Damien, Quebec, Canada
Kenny Inc., Merrill, MI
Bay Valley Foods, Inc., Green Bay, WI
Sechler's Pickles, Inc., St. Joe, IN
Falkner Produce, Decatur, MI

PAST PRESIDENTS

Michael Maney

GLK Foods, Appleton, WI

STAFF

EXECUTIVE VICE PRESIDENT

BRIAN BURSIEK
Pickle Packers International, Inc.
 1101 17th Street NW, Suite 700
 Washington, DC 20036
 202-331-2465
 bbursiek@ilovepickles.org



MEETINGS & MEMBER SERVICES COORDINATOR

SAMANTHA LEE
Pickle Packers International, Inc.
 1101 17th Street NW, Suite 700
 Washington, DC 20036
 202-331-2452
 slee@ilovepickles.org



LEGAL COUNSEL

MARTIN HAHN
Hogan Lovells
 Columbia Square
 555 13th Street NW
 Washington, DC 20004-1109
 202-637-5926
 202-637-5910 fax
 martin.hahn@hoganlovells.com



PAST PPI PRESIDENTS

| | | | | | |
|------------------------|-----------|----------------------|-----------|------------------|-----------|
| William Blom | 1893-1897 | L. Evert Landon | 1960-1961 | Gerry Lales | 1997 |
| William Ballinger | 1898-1915 | John N. Walker | 1962-1963 | David Wenner | 1998 |
| G.B. Gehlert | 1916-1918 | Robert G. Schramek | 1964-1965 | Stephen Collette | 1999 |
| F.A. Brown | 1919-1921 | Paul N. Walker | 1966-1967 | King Pharr | 2000 |
| C.B. Crandell | 1922-1923 | Walter Bick | 1968-1969 | Jon Gallo | 2001 |
| L.W. Hathaway | 1924-1925 | William A. Murray | 1970-1971 | Rod Bacon | 2002 |
| E.S. LaFrance | 1926-1928 | Michael Bershad | 1972-1973 | Jeff Tuttle | 2003 |
| Lees Ballinger | 1929-1931 | Russel H. Post | 1974-1975 | David Sechler | 2004 |
| G.S. Callender | 1932 | Gedney Tuttle | 1976-1977 | Gary Mader | 2005 |
| L.H. Bond | 1933-1934 | G. Richard Peers | 1978-1979 | Jim DePrima | 2006 |
| E.S. LaFrance | 1935-1940 | Ronald M. Funk | 1980 | Michael Maney | 2007 |
| F. Olney Brown | 1941-1942 | Robert F. Antoine | 1981-1982 | Michael Wuller | 2008 |
| Lewis Sherman | 1943 | Delos H. Wallace | 1983-1984 | Max Troyer | 2009 |
| John A. Miller | 1944-1945 | John Lillie | 1985-1986 | Gary Tritt | 2010 |
| Lewis A. Hirsch | 1946-1947 | Sidney Farnsworth | 1987-1988 | Bill Bryan | 2011 |
| Harry L. Conley | 1948-1949 | Kenneth Hirsch | 1989-1990 | Mike Hescott | 2012 |
| Leon S. Glaser | 1950-1951 | James Greisinger | 1991-1992 | Phil Denlinger | 2013 |
| James M. Irwin | 1952-1953 | Gregg Mercer | 1993 | Pat Hunn | 2014-2015 |
| Edward S. Guggenheimer | 1954-1955 | Bill Bryan | 1994 | Randy Spence | 2016 |
| Harry A. Tuttle | 1956-1957 | H. Richard Steinfeld | 1995 | Mike Toadvine | 2017 |
| W.E. Dailey, Jr. | 1958-1959 | Jerry Shoup | 1996 | Ron Hook | 2018 |
| | | | | Michael Maney | 2019-2020 |

HALL OF FAME AWARD

The William R. Moore Hall of Fame award is the highest regularly bestowed award of Pickle Packers International, Inc., and is designated for those individuals who make the greatest significant contributions to the advancement and protection of the pickle industry by supplying technical service, basic research or inventions of exceptional benefit. It is intended for those in the disciplines supplying services to the industry as well as unsurpassed leadership.

RECIPIENTS

- | | |
|--|---|
| 1955 – Dr. Joseph Urschel Urschel Laboratories | 1976 – Bernard C. Eisenberg Solbern Corp. |
| 1956 – Homer Ohlhaber White Cap Co. | 1979 – Dr. Henry Fleming U.S. Food Fermentation Laboratory USDA |
| 1958 – Dr. J.L. Etechells U.S. Food Fermentation Laboratory USDA | 1981 – Dr. John Bowers Dr. Monroe J. Goode University of Arkansas |
| 1960 – D.J. Ridenour Stange Co. | 1983 – Dr. Ralph N. Costilow Michigan State University |
| 1962 – Dr. J.C. Walker Department of Plant Pathology, University of Wisconsin | 1985 – Dr. Richard L. Lower University of Wisconsin |
| 1964 – Lewis H. Jones Food Packers Equipment Co. | 1987 – John Bohan Burson Marsteller, Inc. |
| 1966 – Dr. S.K. Ries Department of Horticulture, Michigan State University | 1989 – William R. Moore PPI, Inc. |
| 1968 – Dr. W.C. Barnes Clemson University | 1993 – Walter E. Byerley PPI Legal Counsel |
| 1970 – Fred M. Brainard Standard Metal Production Co. | 2011 – Dr. Roger McFeeters US Food Fermentation Laboratory USDA |
| 1972 – Dr. C.E. Peterson USDA Crops Research Lab, University of Wisconsin | 2012 – Dr. Ron Buescher University of Arkansas |
| 1974 – Dr. R.L. Sellars Chr. Hansen's Lab | 2013 – Richard Silverman PPI Legal Counsel |
| | 2017 – Gary Mader Claussen Pickle C |
| | 2020 – Dr. Todd C. Wehner North Carolina State University |

SILVER SHADOW AWARD

This award was created to recognize individuals who provide significant contributions to the pickle industry. The Silver Shadow Award is symbolized by a candelabra and its shadow and is meant to illustrate that any industry is only the lengthened shadow of the great men who have worked tirelessly to build it. Presented only six times in the past 41 years, the Silver Shadow Award conveys an exceptional sense of distinction.

RECIPIENTS

- | | |
|--|--|
| 1970 – F. Olney Brown Beatrice Foods (Squire Dingee) | 1993 – John Neal Walker Mt. Olive Pickle Company, Inc. |
| 1978 – Lewis Hirsch Paramount Foods, Inc. | 1999 – Gedney Tuttle M.A. Gedney Company |
| 1989 – William R. Moore Pickle Packers International, Inc. | 2011 – James Greisinger Bay Valley Foods |
| | 2016 – Donald Swanson Swanson Pickle Co., Inc. |

EXECUTIVE COMMITTEE

STATEMENT OF OBJECTIVES

The Board of Directors may elect from the Board, by a majority vote of the whole Board, three persons who, together with the President and Vice Presidents, shall constitute the Executive Committee. Except as otherwise provided by law, the Executive Committee shall possess and exercise the powers of the Board of Directors in the management and direction of the affairs of the Association in the interim between meetings of the Board of Directors. The Executive Committee also serves as the Budget & Finance Committee. The Executive Committee members include:

NOAH BASS, *Chair*
Best Maid Products, Inc.

Legal Counsel
MARTIN HAHN
Hogan Lovells

MICHAEL KENNY
Kenny, Inc.

BILL BRYAN
Chair, Budget & Finance
MT. Olive Pickle Company, Inc.

DAN HARTUNG
Hartung Brothers, Inc.

JOE MCCLURE
McClure Pickles

JAY JANICKE
Mr. Chips, Inc.

JOHN SWANSON
Swanson Pickle Co, Inc.

FUTURE LEADERS

STATEMENT OF OBJECTIVES

To prepare a younger generation of leaders for future roles in PPI governance. To review and become familiar with existing programs and services and explore outside-the-box ideas for possible consideration by the Board of Directors. Such ideas may include new research initiatives and funding, educational opportunities, member and public communications, advances in technology, strategic planning, membership development, and more.

The committee shall be comprised of seven individuals from separate member companies – three representing Manufacturers, three representing Salters/Green Shippers, and one representing Associates. The Future Leaders members include:

MEGHAN KENNY, *Chair*
Kenny, Inc.

RAY CRUZ
Hartung Brothers, Inc

DWIGHT JEPSON
Bay Valley Foods

PAULINA COSTA
Kalsec, Inc.

COLLIN HUNN
First Place Foods,
LLC

RACHEL LANGE
GLK Foods

MATT SWANSON
Swanson Pickle Co., Inc.

AGRICULTURAL RESEARCH COMMITTEE

MISSION STATEMENT

The mission of the Agricultural Research Committee is to support agricultural development as it pertains to seed research, disease resistance, agricultural practices, and other emerging issues that require the attention of the research sector. The Agricultural Research Committee members include:

FRED TURK, Chair
Falkner Produce

BRUCE ATKINS
B&G Foods, Inc.

DAVID BAQUERIZO
Seminis Vegetable
Seeds

JOHN CATES
Addis Cates Co., Inc.

GARY CROWE
Conagra Brands

PHIL DENLINGER
Mt. Olive Pickle
Company, Inc.

CHRIS DYK
Nunhems USA, Inc

HECTOR FLORES
M.J. Rosenmayer
Company

CRAIG GIELOW
Gielow Pickles, Inc.

ROBERT GROHS
Rijk Zwaan B.V.

DAN HARTUNG
Hartung Brothers, Inc

JOE HAUSBECK
Hausbeck Pickle Co.

MIKE HESCOTT
Freestone
Pickle
Company, Inc.

RANDY HUGO
Bay View Food
Products Co.

DWIGHT JEPSON
Bay Valley Foods

THOMAS JOYNER
Nash Produce

MIKE KENNY
Kenny, Inc.

KEN MCCAMMON
Bejo Seeds, Inc.

JOHN SWANSON
Swanson Pickle Co., Inc.

MAX TROYER
Sechler's Pickles, Inc.

JEFFREY WIESE
Ripon Pickle Co., Inc.

Advisor
DR. MICHAEL HAVEY
USDA/ARS Vegetable
Crops Research Unit,
U. of Wisconsin

RESEARCH PRIORITIES (revised October 2020)

The PPI Agricultural Research Committee supports agricultural development in cucumbers, peppers and cabbage as it pertains to seed research, disease resistance, agricultural practices, and other emerging issues that require the attention of the research sector. The Committee looks more favorably toward research proposals that leverage industry contributions to obtain federal, state and local grants, and that utilize a research team approach – multiple researchers from multiple institutions – to solve industry problems. The top research priorities are:

1. Disease resistance and control with special emphasis on Downy Mildew and Phytophthora capsici
2. Production yield
3. Food Safety — Field to Fork
4. Quality issues and cultural practices, such as:
 - a. Fertility issues
 - b. Machine harvest adaptability
 - c. Material handling tolerance
 - d. Organic production
 - e. Weed and pest resistance and control
5. Pepper weevil control

AGRICULTURAL RESEARCH COMMITTEE

AGRICULTURAL RESEARCH FUND

Contributions to the Fund remain voluntary; however, contributions are more broadly solicited from throughout the industry, including non-association members and industry allies. The Agricultural Research Committee contributing member firms include:

Addis Cates Co., Inc.
B&G Foods, Inc.
Bay Valley Foods
Bay View Food Products Co.
Bejo Seeds, Inc.
Conagra Brands
Falkner Produce

Freestone Pickle Company, Inc.
Gielow Pickles, Inc.
Hartung Brothers, Inc.
Hausbeck Pickle Co.
Kenny, Inc.
M.J. Rosenmayer
Company
Mt. Olive Pickle Company,
Inc.

Nash Produce
Nunhems USA, Inc.
Ontario Processing
Vegetable Growers
Rijk Zwaan B.V.
Ripon Pickle Co., Inc.
Sechler's Pickles, Inc.
Seminis Vegetable Seeds
Swanson Pickle Co., Inc.

MANUFACTURING & TECHNOLOGY COMMITTEE

MISSION STATEMENT

The mission of the Manufacturing & Technology Committee is to support the members of the association through research, education, government relations, and investigations of matters critical to the manufacturing sector of our industry. The Manufacturing & Technology Committee members include:

FLETCHER ARRITT, *Chair*
Mt. Olive Pickle Company, Inc.

JEFF KNAPP, *Vice Chair*
Klein Pickle Co., Inc

MATT DEWAN
Bay Valley Foods

BRUCE DORN
Van Holten's

KATIE HENSLEY
Swanson Pickle Co., Inc.

RANJEET KLAIR
Marcatus QED, Inc.

SUSIE LEWIS
Claussen Pickle Co. – A Division
of The Kraft Heinz Company

CARA TABOR
Conagra Brands

MAX TROYER
Sechler's Pickles, Inc.

TERRY VIEGUT
GLK Foods

JOHN WILSON
First Place Foods, LLC

MICHAEL WULLER
Best Maid Products, Inc.

Advisors
DR. FRED BREIDT
DR. SUZANNE JOHANNINGSMEIER
DR. ILENYS PÉREZ-DIAZ
U.S. Department of Agriculture
Agriculture Research Service
Food Science Research Unit

SUPPLIER ADVISORY COMMITTEE

STATEMENT OF OBJECTIVES

The Supplier Advisory Committee (SAC) was formed to advise the Pickle Packers International Board of Directors on matters related to the Associate Category (suppliers) of PPI.

SAC will assist in reviewing programs for the spring and annual meetings, recommending changes to improve productivity of meetings and their overall value to the membership.

SAC will be actively involved in new member recruitment by identifying member prospects and making initial and follow-up contact as requested by PPI staff. The Supplier Advisory Committee members include:

RYAN RUGGIERE, Chair
Con Pac South Inc.

JEFF DYER
Berry Global

KISHOR NAIK
Global Green Company Limited

DAN BROWN
SunWest Ingredients

JOHN HARRIS
IPL Inc

BARRY SAK
Pretium Packaging LLC

JEFF CRACE
Garlic King

MATT LAURIA
American International Foods, Inc.

CHRIS WARE
HM.Clause, Inc.

CHRIS DYK
Nunhems USA, Inc

WELCH LIVINGSTON
Mizkan Americas, Inc



U.S. DEPARTMENT OF AGRICULTURE, ARS

NORTH CAROLINA – U.S. DEPARTMENT OF AGRICULTURE, ARS

Food Science and Market Quality and Handling Research Unit

322 Schaub Hall
Campus Box 7624, NCSU
Raleigh, NC 27695-7624, USA
919-515-2979
919-513-0180 fax
<https://www.ars.usda.gov/southeast-area/raleigh-nc/fsmqhru/>

DR. MUQUARRAB QURESHI

Research Leader &
Research Microbiologist
919-513-7781
Muquarrab.queshi@usda.gov

DR. FRED BREIDT

Microbiologist
919-513-0186
fred.breidt@usda.gov

DR. SUZANNE JOHANNINGSMEIER

Research Food Technologist
919-515-2990
suzanne.johanningsmeier@usda.gov

DR. ILENYS PÉREZ-DÍAZ

Microbiologist
919-513-0165
ilenys.perez-diaz@usda.gov

SANDRA PARKER

Program Support Assistant
919-515-2979
sandra.parker@usda.gov

VACANT

Food Technologist
919-513-7780

CLINTON PAGE

Biological Science Lab Technician
919-513-7782
clinton.page@usda.gov

CAITLIN SKINNER

Biological Science Lab Technician
919-513-7782
caitlin.skinner@usda.gov

WISCONSIN – U.S. DEPARTMENT OF AGRICULTURE, ARS

Vegetable Crops Research Unit

University of Wisconsin, Department of Horticulture
1575 Linden Drive
Madison, WI 53706
608-262-1248
ars.usda.gov/mwa/vcru

DR. PHIL SIMON

Research Leader
608-262-1248
philipp.simon@ars.usda.gov

DR. MICHAEL HAVEY

Plant Breeder and Geneticist
608-262-1830
michael.havey@ars.usda.gov

DR. YIQUN WENG

Plant Breeder and Geneticist
608-262-0028
yiqun.weng@ars.usda.gov

THE PICKLE SCIENTIFIC COMMUNITY

A roster of leading scientists who are researching ways to develop and protect the pickled vegetable industry of the world

DR. FRED BREIDT

U.S. Dept. of Agriculture
Agriculture Research Service
322 Schaub Hall
NC State University
Raleigh, NC 27695-7624
919-513-0186
919-513-0180 fax
fred.breidt@usda.gov

DR. RON BUESCHER

Pickle Improvement Center
1806 E. Furman Street
Fayetteville, AR 72703
479-684-7501
buescher@uark.edu

DR. REBECCA GRUMET

Michigan State University
Department of Horticulture
Plant and Soil Science Bldg.
1066 Bogue Street
East Lansing, MI 48824
517-353-0431
517-353-0890 fax
grumet@msu.edu

DR. MARY HAUSBECK

Michigan State University
Dept. of Plant, Soil & Microbial
Sciences
612 Wilson Road, 140 PBL
East Lansing, MI 48824-1312
517-355-4534
517-927-4532 cell
517-353-9704 fax
hausbec1@msu.edu

DR. MICHAEL HAVEY

U.S. Dept. of Agriculture
Agriculture Research Service
Vegetable Crops Research Unit
1575 Linden Drive
University of Wisconsin
Madison, WI 53706
608-262-1830
608-262-4743 fax
michael.havey@ars.usda.gov

DR. SUZANNE**JOHANNINGSMEIER**

U.S. Dept. of Agriculture
Agriculture Research Service
322 Schaub Hall
Box 7624, NC State Univ.
Raleigh, NC 27695-7624
919-515-2990
919-513-0180 fax
suzanne.johanningsmeier@usda.gov

DR. GORDON JOHNSON

University of Delaware
Dept. of Plant and Soil Sciences
16483 County Seat Highway
Georgetown, DE 19947
302-856-2585
gcjohn@udel.edu

DR. JOHN O'SULLIVAN

University of Guelph
Dept. of Plant Agriculture
PO Box 587
Simcoe, ON N3Y 2K5
Canada
519-426-7127, ext. 336
519-426-1225 fax
josulliv@uoguelph.ca

DR. ILENYS PÉREZ-DÍAZ

U.S. Dept. of Agriculture
Agriculture Research Service
322 Schaub Hall
Box 7624, NC State Univ.
Raleigh, NC 27695-7624
919-513-0165
919-513-0180 fax
ilenys.perez-diaz@usda.gov

DR. LINA QUESADA-OCAMPO

NC State University
Dept. of Entomology
and Plant Pathology
2419 Gardner Hall, Box 7613
Raleigh, NC 27695
919-513-3530
lmquesad@ncsu.edu

DR. JONATHAN SCHULTHEIS

NC State University
Dept. of Horticultural Science
2721 Founders Drive
264 Kilgore
Raleigh, NC 27695-7609
919-218-9195
jonathan_schultheis@ncsu.edu

DR. PHIL SIMON

U.S. Dept. of Agriculture
Agriculture Research Service
Vegetable Crops Research Unit
Dept. of Horticulture
University of Wisconsin
1575 Linden Drive
Madison, WI 53706
608-262-1248
608-262-4743 fax
philipp.simon@ars.usda.gov

DR. TODD WEHNER

NC State University
Dept. of Horticultural Science
Raleigh, NC 27695-7609
919-741-8929
tcwehner@gmail.com
<http://cucurbitbreeding.com>

DR. YIQUN WENG

Research Geneticist
U.S. Dept. of Agriculture
Agriculture Research Service
Vegetable Crops Research
Unit, Horticulture Department
University of Wisconsin
1575 Linden Drive
Madison, WI 53706
608-262-0028
608-262-4743 fax
yiqun.weng@ars.usda.gov

INTERNATIONAL PICKLE ASSOCIATIONS

GERMAN ASSOCIATION OF THE FRUIT, VEGETABLE & POTATO PROCESSING INDUSTRY

OFFICE BONN

Von-der-Heydt-Straße 9 +49 228 93291-0
53177 Bonn +49 228 93291-20 fax
info@bogk.org www.bogk.org

EUROPEAN OFFICE BRUSSELS

47-51, Rue de Luxembourg +32 2 2829446
1050 Brussels +32 2 2804669 fax

PRESIDENT

Michael Mayntz
Göbber GmbH
Bahnhofstraße 40, 27324 Eystруп
+49 4254 37202
michael.mayntz@goebber.de

VICE PRESIDENTS

Claudia Niemann
Stute Nahrungsmittelwerke
GmbH & Co. KG
Willi Stollenwerk
J. & W. Stollenwerk oHG

Ernst-Rainer Schnetkamp
Schnetkamp GmbH & Co. KG

Michael Durach
Develey Senf & Feinkost GmbH

EXECUTIVE BOARD

Werner Koch
Executive Secretary, Head of European
Office Brussels
resp.: Fruit Processors' Section

Horst-Peter Karos
Executive Secretary
resp.: Potato Processors' Section

Christoph Freitag
Executive Secretary, Press Relations Officer
resp.: Vegetable and Pickle
Processors' Sections
+49 228 93291-11 / +49 160 3694661 cell
freitag@bogk.org

Bettina Breuer
Executive Assistant
resp.: European Office Brussels



ABOUT BOGK

The German Association of the Fruit, Vegetable and Potato Processing Industry (BOGK) is the voice of the sixth largest industrial sector in the German food and drink industry. Its 70 member companies mostly are medium-sized family businesses. BOGK is structured into four specialized groups, one for each section; the Pickle (and "sour" vegetables) Section has 20 members.

In Germany and Europe BOGK is a recognized partner of administrators and policy makers—from the German Bundestag to the EU Commission. Its aim is to shape economic, agricultural and environmental policy. BOGK supports its members in business relations with the retail sector. It offers assistance when seeking solutions to technological challenges through discussions and joint research programs. Work is organized in a Food Committee, Raw Material Committee, and Section Meetings. Educational seminars are offered on a variety of topics regularly.

THE PICKLE SECTION

The pickle producers' product group in BOGK is open to manufacturers of canned cucumbers and gherkins, vegetables with vinegar, sauerkraut, and ready-to-serve red cabbage. There is great emphasis on influencing the industry's standards and quality guidelines. Because much of the raw material comes from contract farming, BOGK stands for good contacts with agriculture. On the European level, BOGK is a member of the European Association of Fruit and Vegetable Processors (PROFEL) and the Industrial Association for Sauerkraut and Similar Products in the EU.

2021 CALENDAR OF EVENTS

Product Group Meetings
May 2-4, Berlin, Germany
Annual Conference

Board of Directors Meetings
March 23, Düsseldorf, Germany - Spring Meeting
October (tbc), Düsseldorf - Fall Meeting

PPI MEMBER COMPANY INDEX

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MEMBERS – MANUFACTURERS

ALFRED PAULSEN GMBH & CO. KG

Alfred Paulsen Str 8
Otterndorf 21758
Germany
www.alfredpaulsen.de

+49 4751-9157-0
+49 4751-9157-57 fax

Alfred Paulsen

info@alfredpaulsen.de

BRANDS & SERVICES: Paulsen, Marschland Naturkost

ANN O'BRIEN INC SA DE DV

Carr. Villagran J. Rosas Km
9.2, Predio Tierras Negras
Villagran, Guanajuato
CP 38260 Mexico
www.annobrien.com.mx

+52 (411) 165-7383, 165-
7205; 165-7152

Enrique Silva Perez
Raul Aguillar Ulloa
Hugo Antonio Perez
Guerrero

esilva@aobrien.net
raguillar@aobrien.net
contabilidad@aobrien.net

BRANDS & SERVICES: Ann O'Brien

B&G FOODS, INC.

4 Gatehall Drive
Suite 110
Parsippany, NJ 07054
www.bgfoods.com

973-401-6500
973-630-6550 fax

Bill Herbes
Dave Barrett
Jeff Griep

bherbes@bgfoods.com
dave.barrett@bgfoods.com
jeffrey.griep@bgfoods.com

Other Locations:

4715 Harrison Ferry Rd

410-943-4933

Bruce Atkins
Mike Toadvine
Scott Bengé

bruce.atkins@bgfoods.com
miket@bgfoods.com
scott.benge@bgfoods.com

PO Box 850
Hurlock, MD 21643

410-943-3896 fax

BRANDS & SERVICES: B&G, SanDel, Pick-Pack, Ortega, Las Palmas, Wrights, Cream of Wheat, B&M Beans, Accent, Polaner, NY Style, Regina, Green Giant

BA-TAMPTÉ PICKLE PRODUCTS, INC.

77 Brooklyn Terminal Market
Brooklyn, NY 11236

718-251-2100
718-531-9212 fax

Barry Silberstein
Howard Silberstein
Scott Silberstein
Seth Silberstein

batamptepickles@gmail.com
batamptepickles@gmail.com
ssilbo@aol.com
sms2552@aol.com

BRANDS & SERVICES: Ba-Tampte Pickle Products, Inc., Edible Pickle Works

BAY VALLEY FOODS

3200 Riverside
Green Bay, WI 54301
www.bayvalleyfoods.com

920-403-1600

Patrick Desson
Michael Stanek

pat.desson@treehousefoods.com
michael.stanek@treehousefoods.com

Corporate Offices:

2021 Spring Road
Suite 300
Oak Brook, IL 60523

Other Locations:

4401 West 44th Place
Chicago, IL 60632
773- 475-3510

354 North Faison Avenue
Faison, NC 28341
910-267-4711

857 School Place
Green Bay, WI 54301

BRANDS & SERVICES: retail, food service, and industrial

MEMBERS – MANUFACTURERS

BEST MAID PRODUCTS, INC.

PO Box 1809
Fort Worth, TX 76101
1401 S. Riverside Drive
Fort Worth, TX 76104

817-335-5494
817-534-7117 fax

Gary Dalton
Brian Dalton
Chris Dalton
Noah Bass
Roger Fort
Mike Wuller
Stephen Goetz
Chris Witt
Justin Meins
Lance Heinen
Brianne Goetz
Emily Christy

garyd@bestmaidproducts.com
briand@bestmaidproducts.com
chrisd@bestmaidproducts.com
noahb@bestmaidproducts.com
rogerf@bestmaidproducts.com
mikew@bestmaidproducts.com
stepheng@bestmaidproducts.com
chrisw@bestmaidproducts.com
justinm@bestmaidproducts.com
lanceh@bestmaidproducts.com
brianneg@bestmaidproducts.com
emilyc@bestmaidproducts.com

BRANDS & SERVICES: Best Maid, Del-Dixi, Chef Supreme

BRYANT PRESERVING COMPANY

251 Highway 71
PO Box 367
Alma, AR 72921
sales@bryantpreserving.com
www.bryantpreserving.com

479-632-2401
479-632-2505 fax

Phillip Bryant
Morgan Bryant

phillip@bryantpreserving.com
morgan@bryantpreserving.com

BRANDS & SERVICES: Bryant's, private label, pickled vegetables

CAJUN CHEF PRODUCTS, INC.

519 Joseph Street
PO Box 248
St. Martinville, LA 70582

337-394-7112
337-394-7115 fax

Jimmie Bulliard
Danny Bulliard
Andrew Bulliard
Brett Bulliard

jb@cajunchefinc.com

BRANDS & SERVICES: Cajun Chef, Evangeline, Acadian

CARL KÜHNE KG (GMBH & CO.)

Kühnehöfe 11
22761 Hamburg
Germany
www.kuehne-international.com

+49 40-853-05-273
+49 40-853-05-979-273 fax

Heiner Opdenfeld

heiner.opdenfeld@kuehne.de

BRANDS & SERVICES: Kühne

THE CHICAGO PICKLE COMPANY

2501 North Damen Avenue
Chicago, IL 60647
www.viennabeef.com

800-621-8183
773-278-7800
773-435-1243 fax

Jack Bodman
Dan Bodman
John Torrez
Michael Simons
Darwin Morales
Ernesto Calvillo

jpbod@viennabeef.com
db@viennabeef.com
jtorrez@viennabeef.com
msimons@viennabeef.com
dmorales@viennabeef.com
ecalvillo@viennabeef.com

Other Locations:

6033 Malburg Way
Los Angeles, CA 90058
323-583-8951
323-585-8951 fax

2650 Corporate Way
Palmetto, FL 34221
941-723-7234
941-723-7235 fax

BRANDS & SERVICES: Chipico, Vienna Beef, refrigerated pickles (whole, cut), sauerkraut, giardiniera, peppers, tomatoes

MEMBERS – MANUFACTURERS

CLAUSSEN PICKLE CO. – A Division of the Kraft Heinz Company

1300 Claussen Drive
Woodstock, IL 60098

815-338-7000
815-338-9244 fax

Susie Lewis
Adrian Halimi

susan.lewis@kraftheinz.com
adrian.halimi2@kraftheinz.com

BRANDS & SERVICES: Claussen, Heinz

CONAGRA BRANDS

260 S. Blacks Corners Rd
Imlay City, MI 48444
www.vlasic.com

302-396-8834
334-562-9208
810-724-3078
810-721-5013
402-560-3979

Randy Spence
Gary Crowe
Renae Perez
Carmen Orozco
Kaitlin Costello

randy.spence@conagra.com
william.crowe@conagra.com
renae.perez@conagra.com
carmen.orozco@conagra.com
kaitlin.costello@conagra.com

BRANDS & SERVICES: Vlasic

COUNTY FAIR FOOD PRODUCTS

18362 E. Highway 4
Stockton, CA 95215
www.countyfairpickles.com

209-948-5511
805-766-7575
209-469-9934 fax

Landon Burns
Beth Wagg

landonhb@pacbell.net
itsnobigdill@yahoo.com

BRAND & SERVICES: County Fair

DEVELEY SENF & FEINKOST GMBH

Ottobrunner Strasse 45
82008 Unterhaching
Germany
www.develey.de

+49 89-61102-101
+49 89-61102-179 fax

Stefan Durach
Michael Durach

gl@develey.de
gl@develey.de

BRANDS & SERVICES: Specht, Develey, Mautner Markhof, Bautz'ner, Reine de Dijon, Löwensenf, Frenzel, Fersan

EW GROBBEL

PO Box 07580
Detroit, MI 48207
www.ewgrobbel.com
www.toporspickle.com
info@grobbel.com

313-567-8000 x 108
313-567-3324 fax

Laura Parvin
Jason Grobbel
Ryan Chapp

lparvin@grobbel.com
jgrobbel@grobbel.com
rchapp@grobbel.com

BRAND & SERVICES: Topor's Pickles

FIRST PLACE FOODS, LLC

515 Mills Road
Garland, TX 75040-6833
www.firstplacefoods.com

972-272-1111
972-494-0000 fax

Pat Hunn
John Wilson
Collin Hunn

pat.hunn@firstplacefoods.com
john.wilson@firstplacefoods.com
collin.hunn@firstplacefoods.com

BRANDS & SERVICES: Hunn's, Hunn's Private Stock, Goldin, Silver Star, PIK-L-GIANT, Hunn's Gourmet Selection

FREESTONE PICKLE COMPANY, INC.

610 Center Street
PO Box 160
Bangor, MI 49013
freestonepickle@freestonepickles.com
www.freestonepickles.com

269-427-7702
269-427-5542 fax

Mike Hescott
Jennifer Hescott
Doug Lee

piklman@btc-bci.com
jenniferh@freestonepickles.com

BRANDS & SERVICES: Freestone, Holiday, Holiday Royal, Pickle Time, individually wrapped pickles, custom tanking, private label packing

MEMBERS – MANUFACTURERS

THE GARLIC COMPANY

18602 Zerker Road
Shafter, CA 93263-9101
www.thegarliccompany.com

661-393-4212 x133
661-393-1763 fax

Nicolas Ligonde
Dwight Plank
Tiffany Manning

nlegonde@thegarliccompany.com
dplank@thegarliccompany.com
tmanning@thegarliccompany.com

GIELOW PICKLES, INC.

5260 Main Street
Lexington, MI 48450
www.gielowpickles.com

810-359-7680
810-359-2408 fax

Douglas Gielow
Craig Gielow
Marc Gielow
Ashley Kampe-Gielow

doug@gielowpickles.com
craig@gielowpickles.com
marc@gielowpickles.com
agielow@gielowpickles.com

BRANDS & SERVICES: Cool Crisp

GIULIANOS' SPECIALTY FOODS

12132 Knott Street
Garden Grove, CA 92841-2801
www.giulianopeppers.com

714-895-9661

Brian Giuliano
Corey Giuliano
Errol Giuliano

brian@giulianopeppers.com
corey@giulianopeppers.com
errol@giulianopeppers.com

BRANDS & SERVICES: Giuliano

GLK FOODS

3912 Lightning Drive
Appleton, WI 54913
www.glkfoods.com

715-752-4905
920-960-6457
715-752-3171 fax

Michael Maney
Steve Frega
Terry Viegut
Vaughn Zuleger

mmaney@glkfoods.com
sfrega@glkfoods.com
tviegut@glkfoods.com
vzuleger@glkfoods.com

BRANDS & SERVICES: Sauerkraut: Saverne, Silver Floss, Krrrisp Kraut, Cortland Valley Organic, Willies, Kissling; Olives: Verdi; Pickles: Oh Snap

GLOBAL GREEN COMPANY LIMITED

#447, 4th Floor, Sri Sai Heights
17th Main, 17th Cross, Sector 4
HSR Layout, Bangalore – 560 102
India
+91-80-67831313
enquiries@globalgreengroup.com
www.globalgreengroup.com

+91-80-67831301
+91 98455-96068
+91-9483864914

Sanjeev Chadha
Ashutosh Joshi
Ashwini Adhikary

sanjeev.chadha@globalgreengroup.com
ashutosh.joshi@globalgreengroup.com
ashwini.adhikary@globalgreengroup.com

Global Green USA Ltd.

#19 Spear Road
Suite 308
Ramsey, NJ 07446

201-327-2228 Phone
201-327-2275 Fax

Kishor Naik

kishor.naik@globalgreengroup.com

BRANDS & SERVICES: Greenhouse, Tify, Snackle, private labels, pickles, relish, cherries, peppers (jalapeños & paprika), capers, peas & corn for retail, food service & industrial

HAUSBECK PICKLE CO.

1626 Hess Avenue
Saginaw, MI 48601
www.hausbeck.com

989-754-4721
989-754-3588 fax

Tim Hausbeck
Dave Brewer
Joe Hausbeck
Matt Turner
Ian Atkinson
David Mohler
Rasheka Williams
Jonathan Russell

tim@hausbeck.com
dbrewer@hausbeck.com
jhausbeck@hausbeck.com
mturner@hausbeck.com
iatkinson@hausbeck.com
dmohler@hausbeck.com
rwilliams@hausbeck.com
jrussell@hausbeck.com

BRANDS & SERVICES: Hausbeck

MEMBERS – MANUFACTURERS

HENGSTENBERG GMBH & CO. KG

Mettinger Straße 109 +49 711-3929-0
73728 Esslingen +49 711-39291437 fax
info@hengstenberg.de
www.hengstenberg.de

Steffen Hengstenberg
Dietmar Breithaupt
Andreas Reimer

steffen.hengstenberg@hengstenberg.de
dietmar.breithaupt@hengstenberg.de
andreas.reimer@hengstenberg.de

BRANDS & SERVICES: Hengstenberg: vinegar, sauerkraut, pickles, mixed vegetables, capers, peppers, mustard; ORO di Parma: tomato products, concentrates, chopped, puree; Voss & Zobus: private label, food service and industrial

HERMANN PICKLE FARMS

PO Box 347 330-527-2696
11964 State Route 88 330-527-2327 fax
Garrettsville, OH 44231
www.hermannpicklecompany.com

Larry Hermann
Laurie Hermann
Karl Hermann
Ruth Hermann
Joseph Hermann

larry_hermannpickles@yahoo.com
laurie@hermannpickles.com
dilliciouspickle@aol.com

BRANDS & SERVICES: private label, Don Hermann & Sons, Shell Bei, Nathan's Famous

HJS CONDIMENTS LIMITED

Block. 61, 62, & 63 +94 77 329 5017
Biyagama Export Processing Zone +94 77 395 0692
Biyagama, SRI LANKA +94 11 246 5720 fax
hjs@hjs.hayleys.com
www.hjs-srilanka.com

Ananda Pathirage
Anusha Rajapaksha

ananda.pathirage@hjs.hayleys.com
anusha.rajapaksha@hjs.hayleys.com

BRANDS & SERVICES: Govi Aruna, Island Magic, AMA, leading processed fruits and vegetables manufacturer and exporter

HOUSE OF WEBSTER

1013 2nd St 479-621-4941
Roger, AR 72756 479-636-2974 fax
www.houseofwebster.com
info@houseofwebster.com

Craig Duncan
Kim Wesley
Mike Bottini
Shanna Bernosky

craigduncan@houseofwebster.com
kimwesley@houseofwebster.com
mikebottini@houseofwebster.com
shannabernosky@houseofwebster.com

BRANDS & SERVICES: House of Webster

INDO SPANISH TASTY FOODS PRIVATE LIMITED

Plot No. 78-81 +91 8132-221973
KIADB Industrial Area +91 8132-221974 fax
Kunigal, Timkur District
Karnataka, India 572130
www.vegola.com

Shivaram.P
Carlota Gonzalez
Rafael Gonzalez

shivaramp@vegola.com
cgsota@gruporafaelgonzalez.com
rgonzalez@gruporafaelgonzalez.com

BRANDS & SERVICES: Vegola

THE J.M. SMUCKER CO.

80 Whitehal Dr. 905-940-9600
Markham, Ontario
L3R 0P3 Canada
www.smuckers.ca

Amy Held
Deena Alari
Tatjana Angeleski

amy.held@jmsmucker.com
deena.alari@jmsmucker.com
tonya.angeleski@jmsmucker.com

BRANDS & SERVICES: Bick's, Habitant & McLarens

MEMBERS – MANUFACTURERS

J. & W. STOLLENWERK OHG

Dürener Strasse 335
Kerpen 50171
Germany

+49 2421-709106
+49 2421-709102 fax

Willi Stollenwerk
Susanne Offermanns

w.stollenwerk@st-konserven.de
s.offermanns@st-konserven.de

BRANDS & SERVICES: Stollenwerk

KLEIN PICKLE CO., INC.

4118 W. Whitton Avenue
Phoenix, AZ 85019
www.kleinpickle.com

602-269-2072
602-269-2069 fax

Byron Arnold
Jeff Knapp
Susan DeMuro

jknapp@kleinpickle.com
susand@kleinpickle.com

BRANDS & SERVICES: Klein's

KOELEMAN INDIA PVT. LTD.

Basava Nilaya, No. 74/75
12th Cross, 2nd Lane, HVR
Layout
Bhattrahalli, Krishnarajapuram
Bengaluru-560049
India
www.koelemanindia.com

+31 654967792
+91 9448421349

C.J.J. Koeleman
Nagaraj Gaonkar

cjj@kfi-foods.com
nagaraj@koelemanindia.net

BRANDS & SERVICES: Essentially Co-Packers for Brand Owners, Stans: Cucumbers (Gherkins), Peppers Jalapeno, Mixed vegetables, Onions, Tomatoes, Relish, etc. in glass jars and cans. Also produces bulk gherkins preserved in acetic/brine/vinegar in barrels

KRUGER FOODS, INC.

PO Box 220
Farmington, CA 95230
www.krugerfoods.com

209-941-8518
209-941-0345 fax

Kara Kruger
Erik Kruger
Leslie Kruger

k.kruger@krugerfoods.com
erik.kruger@krugerfoods.com
l.kruger@krugerfoods.com

Other Location:
17750 East Highway 4
Stockton, CA 95215
209-941-8515
209-941-0111 fax

Robert Chelli

chelli2247@aol.com

BRANDS & SERVICES: Kruger, Green Boys, Pleasant Valley Farms, private label

LEUCHTENBERG SAUERKRAUTFABRIK GMBH

Keldenicher Str. 1
53332 Bornkeim-Sechtem
Germany
www.leuchtenberg.org

+49 22 27-86 15
+49 22 27-86 16 fax

Joachim Kúppers

jkueppers@leuchtenberg.org

BRANDS & SERVICES: Leuchtenberg Sauerkraut, Leuchtenberg Rotkohl, Leuchtenberg Schneidebohnen

MANCINI PACKING CO.

3500 Mancini Place
PO Box 157
Zolfo Springs, FL 33890
www.mancinifoods.com

863-735-2000
863-735-1172 fax

Richard Mancini
Mark Swisher

rmancini@mancinifoods.com
mswisher@mancinifoods.com

BRANDS & SERVICES: Mancini, Mancini Foods, Roasted, fried and blanched peppers in glass jars and metal cans for retails and food services. Fried onions in glass jars and metal cans for retail and food service.

MEMBERS – MANUFACTURERS

McCLURE'S PICKLES

8201 St. Aubin Street
Detroit, MI 48211
picklehelp@mcclures.com
www.mcclures.com

248-837-9323
866-796-9679 fax

Joe McClure
Bob McClure
Sam Nason
Dan McCreedy

joe@mcclures.com
bob@mcclures.com
sam@mcclures.com
dan@mcclures.com

BRANDS & SERVICES: McClure's Pickles, relish, bloody mary mixer, potato chip

MR. CHIPS INC.

2606 N. Huron Road
Pinconning, MI 48650
www.bayviewfoods.com

989-879-3555
989-879-2659 fax

Joseph Janicke
Jay Janicke
Joey Janicke
Jaime Janicke
Randy Hugo
Gary Vermeesch
James Sanders
Maria Creighton

jjanicke@mrchipsforpickles.com
jjanicke2@bayviewfoods.com
jjanicke4@bayviewfoods.com
jaimej@bayviewfoods.com
rhugo@bayviewfoods.com
gvermeesch@bayviewfoods.com
jsanders@bayviewfoods.com
mcreighton@bayviewfoods.com

Other Location:
101 Lillian Drive
Macon, GA 31217

BRANDS & SERVICES: Mr. Chips

MT. OLIVE PICKLE COMPANY, INC.

Corner of Cucumber & Vine
One Cucumber Boulevard
PO Box 609
Mount Olive, NC 28365
www.mtolivepickles.com

919-658-2535
919-658-7269 fax

Bill Bryan
Bobby Frye
Dan Bowen
Fletcher Arritt
Phil Denlinger
Larry Beckman
Mike Carter
Robbie Montgomery
Tristan Laundon
Andy Aydlett

bbryan@mtolivepickles.com
bfrye@mtolivepickles.com
dbowen@mtolivepickles.com
farritt@mtolivepickles.com
pdenlinger@mtolivepickles.com
lbeckman@mtolivepickles.com
mcarter@mtolivepickles.com
rmontgomery@mtolivepickles.com
tlaundon@mtolivepickles.com
aaydlett@mtolivepickles.com

Other Location:
PO Box 1295
Gastonia, NC 28053

704-865-1137
704-868-4650 fax

Greg Smith
Harry Barr
Dave Thornhill

gsmith@mtolivepickles.com
hbarr@mtolivepickles.com
dthornhill@mtolivepickles.com

BRANDS & SERVICES: Mt. Olive

ORKLA FOODS SVERIGE AB

Box 4249
SE-203 13 Malmö
Sweden
www.orklafoods.se

+46 010-1424000

Jonas Jönsson

jonas.jonsson@orklafoods.se

BRANDS & SERVICES: Felix, Mor Annas

PATRIOT PICKLE, INC.

20 Edison Drive
Wayne, NJ 07470
www.patriotpickle.com

973-709-9487
973-709-9608 fax

William McEntee

bmcentee@patriotpickle.com

BRANDS & SERVICES: Patriot / Natural Harvest

MEMBERS – MANUFACTURERS

REITZEL INTERNATIONAL (SUISSE) S.A.

Route D'Ollon 14-16 +41 24-468-50-28
CH-1860 Aigle +41 24-466 67 59 fax
Switzerland
www.groupe-reitzel.com

Olivier Camille
Bernard Poupon
Pierre Darmon
Christophe Gudin
Mustapha Aridi

olivier.camille@reitzel.ch
p.darmon@reitzel.fr
c.gudin@reitzel.fr
mustapha.aridi@reitzel.ch

BRANDS & SERVICES: Hugo Reitzel, private label

RIPON PICKLE CO., INC.

1039 Beier Road 920-748-7110
Ripon, WI 54971 920-748-8092 fax

Jeffrey Wiese
Kelda Meyers

rpi@riponpickle.com

BRANDS & SERVICES: Pickle o 'Pete, Wisconsin Pride, King David, Po Polsku

SAFIE SPECIALTY FOODS COMPANY, INC.

25565 Terra Industrial Drive 586-598-8282
Chesterfield, MI 48051 586-598-8282
www.safiefoods.com 586-598-8282
info@safiefoods.com 586-598-8264 fax

Mary Safie
Victoria Safie-Cusumano
Aline Nunes
Theresa Pavone

mary.safie@safiefoods.com
victoria.cusumano@safiefoods.com
aline.nunes@safiefoods.com
theresa.pavone@safiefoods.com

Remit to:

PO Box 46333
Mt. Clemens, MI 48046

BRANDS & SERVICES: Safie

SANYO FOOD PRODUCTS CO., LTD.

13-14 1-Chome Matsushima-cho +81 87-833-7011
Takamatsu-shi +81 87-833-7222 fax
Kagawa-ken 760-0068, Japan

Masanori Yamahara
Shuzo Kodama
Toshikatsu Goi
Norihisa Kodama

yamahara@so-food.co.jp
s.kodama@so-food.co.jp
goi@so-food.co.jp
n.kodama@so-food.co.jp

Sales & Marketing:
4-16 Goban-Cho
Chiyoda-Ku
Tokyo 102 0076, Japan
+81 3-3288-1181
+81 3-3288-1044 fax

Purchasing Department:
2314 Tomita-Nishi
Okawa-Machi
Sanuki-shi, Kagawa-Ken 761 0901, Japan
+81 879-43-3090
+81 879-43-2555 fax

BRANDS & SERVICES: S=O

SECHLER'S PICKLES, INC.

5686 SR1 260-337-5461
PO Box 152 260-337-5771 fax
St. Joe, IN 46785
www.sechlerspickles.com
www.gourmetpickles.com

Max Troyer
Joan Mathes

mtroyer@sechlerspickles.com
qualitycontrol@sechlerspickles.com

BRANDS & SERVICES: Sechler's, St. Joe Valley

SONOMA BRINERY

140 Grove Ct, Suite B 707-328-0437
Healdsburg, CA 95448
www.sonomabrinery.com

Zach Baurer
Dave Ehreth
Mayra Madrigal

zach@sonomabrinery.com
dave@sonomabrinery.com
mayra@sonomabrinery.com

BRANDS & SERVICES: Sonoma Brinery, Fresh Pickles & Sauerkraut

MEMBERS – MANUFACTURERS

SPREEWALDKONSERVE GOLSSSEN GMBH

Bahnhofstrasse 1
Golssen 15938, Germany
www.spreewaldhof.de

+49 35452-3890
+49 354552-38983 fax

Karin Seidel
Markus Thöne
Patrick Liermann

sekretariat@spreewaldhof.de

BRANDS & SERVICES: Spreewaldhof, Linkenheil, Fitini Pickles, canned fruit and vegetables

TALK O'TEXAS BRANDS, INC.

PO Box 2091
San Angelo, TX 76902
www.talkotexas.com

325-655-6077

Lawrence Ricci
Russell Brown
Damon McDurmitt
Tracy Labedelle

rbrown@talkotexas.com

BRANDS & SERVICES: hot & mild crisp okra pickles

VAN HOLTEN'S

703 W. Madison Street
PO Box 66
Waterloo, WI 53594
info@vanholtenpickles.com
www.vanholtenpickles.com

920-478-2144
920-478-2316 fax

Steve Byrnes
Bruce Dorn
Jacinda Buss
Eric Girard

sbyrnes@vanholtenpickles.com
bdorn@vanholtenpickles.com
jacindab@vanholtenpickles.com
ericg@vanholtenpickles.com

BRANDS & SERVICES: Van Holten's, Pickle-In-A-Pouch, Pickle Cutz, Pickle-Ice, VH Pickle Back, Big Papa, Hot Mama, Sour Sis, Garlic Joe

WHYTE'S FOODS INC.

1540 Des Patriotes
Laval, Quebec H7L 2N6
Canada
www.whytes.ca

450-625-1976
450-625-9295 fax
450-625-1976 x2240
450-625-1976 x2268
450-625-1976 x2240
450-625-1976 x2244
519-627-9046 x7240
450-625-1976 x2277

Philippe Blondin
Gabriela Sartori
Claudio Cavallaro
Claude Briere
Leona Batista
Laurence Blondin

pblondin@whytes.ca
gsartori@whytes.ca
ccavallaro@whytes.ca
cbriere@whytes.ca
lbatista@whytes.ca
lblondin@whytes.ca

BRANDS & SERVICES: Whyte's, Mrs. Whyte's, Coronation, Strub's, retail, food service, industrial, and institutional

ZEYTURSAN GIDA SAN. VE TIC. A.S.

Gemiu Mobollesi Gemis
Yolu Orhangazi, Bursa 16825
Turkey
www.zeytursan.com.tr

+90 774 5865201

info@zeytursan.com

Altug Tufekcioglu
Turgay Tufekcioglu
Tamer Ersoy

altugt@zeytursan.com.tr
turgayt@zeytursan.com.tr
tamere@zeytursan.com.tr

- BRANDS & SERVICES: Berrak, Ev;

MEMBERS – GREEN SHIPPERS & SALTERS

ADDIS CATES CO., INC.

PO Box 146
Parkton, NC 28371

910-858-3439
704-972-0646 fax

Curtiss Cates
John Cates
Katherine Knight

jbates@earthlink.net

2640 McIver Road
Lumber Bridge, NC 28357

BRANDS & SERVICES: fresh graded cucumbers, spring & fall crop

BAY VIEW FOOD PRODUCTS CO.

2606 N. Huron Road
Pinconning, MI 48650
www.bayviewfoods.com

989-879-3555
989-879-2659 fax

Joseph Janicke
Jay Janicke
Joey Janicke
Jaime Janicke
Randy Hugo
Gary Vermeesch
James Sanders

jjanicke@bayviewfoods.com
jjanicke2@bayviewfoods.com
jjanicke4@bayviewfoods.com
jaimej@bayviewfoods.com
rhugo@bayviewfoods.com
gvermeesch@bayviewfoods.com
jsanders@bayviewfoods.com

BRANDS & SERVICES: graded fresh & brined cucumbers, hydrocooling

BRODNAX SEED CO. INC.

209 County Farm Road
Windsor, NC 27983

434-729-9555
252-794-5890 fax

Sam Lambert

grader02@earthlink.net

Mailing Address:
PO Box 97
Brodnax, VA 23920

BRANDS & SERVICES: cucumber purchaser

CAN-AM PEPPER COMPANY

52999 John Wise Line
Aylmer, ON N5H 2R5
Canada
www.canampepper.com

519-773-3250
520-394-6777 Nogalas
888-765-8715 fax

Jammie Underhill
TJ Bauer
Angie Chambers
Brad Hutchinson
Oscar Yepiz

jammie.underhill@canampepper.com
tj@canampepper.com
angie.chambers@canampepper.com
brad.hutchinson@canampepper.com
oscar.yepiz@canampepper.com

BRANDS & SERVICES: CAN-AM Pepper Company is a grower, packer and shipper with year-round programs available for Pickling Cucumbers, Peppers (many varieties) and Winter Squash, as well as other vegetable commodities. We offer a Decored Bell Pepper Program during the Ontario Harvest Season (August to October). CAN-AM Pepper has various growing regions throughout North America.

CASCO PRODUCE SA DE CV

Bld. Luis Donaldo Colosio
No. 735-C
Colonia El Campanario
Hermosillo, Sonora 83249
Mexico
www.cascopeproduce.com

866-454-7416 x307
+52 662-214-9464
+52 662-214-9468 fax

Hector Castillo Camou hectorcc@cascopeproduce.com

Mailing Address:
PO Box 4381
Rio Rico, AZ 85648

BRANDS & SERVICES: growers, packers, and shippers of fresh green, red & yellow peppers; specialize in industrial grade stem on or caps off, available in bulk packaging; peppers grown: hot, mild, & sweet jalapenos, hot & mild yellow bananas, hot & sweet cherries, cascabellas, bell peppers, serranos, yellow waxes "caribe," poblanos, hot & mild green chiles, pecan

MEMBERS – GREEN SHIPPERS & SALTERS

FALKNER PRODUCE

35100 SR 64
Myakka City, FL 34251

941-322-2016
941-322-2211 fax

John Falkner
Scott Falkner
Ana Houston

jfalkner@falknergroup.com
sfalkner@falknergroup.com
ahouston@falknergroup.com

Other Location:

51450 County Road 352
Decatur, MI 49045

269-423-7503
269-423-2041 fax
269-423-8766

Fred Turk
Karen Turk

fturk@falknergroup.com
kturk@falknergroup.com

BRANDS & SERVICES: fresh, graded, hydrocooled pickling cucumbers from MI and FL; suppliers of jalapeno peppers & banana peppers

FRESH INTERNATIONAL LLC

P.O. Box 36149
Tucson, AZ 85740

520-281-8060

Javier Badillo

jj@freshinternationalllc.com

BRANDS & SERVICES: Fresh International

FROESE VEGETABLES

56618 Calton Line
Vienna, ON N0J 1Z0
Canada
www.froveg.ca

519-866-3551
519-550-3175 cell
519-866-3698 fax
519-619-8837 cell
519-494-5120 cell

Dan Froese

office@froveg.ca

Fred Froese
John Wall

fred@froveg.ca
john@froveg.ca

BRANDS & SERVICES: farmers of cucumbers and peppers; 26 years of cucumber grading

HARTUNG BROTHERS, INC.

708 Heartland Trail
Suite 2000
Madison, WI 53717-2099
www.hartungbrothers.com

608-829-6002 direct
608-829-6052
608-829-6001 fax
608-829-6033

Dan Hartung
Josh Duley

dan.hartung@hartungbrothers.com
josh.duley@hartungbrothers.com

Ray Cruz

ray.cruz@hartungbrothers.com

BRANDS & SERVICES: supplier of fresh cucumbers & cleaning/grading services & brined

HOLMES & HOLMES PRODUCE, INC.

PO Box 218
Knippa, TX 78870

830-278-3949

Paul Ede

paul@hhpickles.com

KENNY, INC.

PO Box 68
Merrill, MI 48637

989-643-7860
989-643-5470 fax

Michael Kenny
Meghan Kenny
Sam Reeves
Dean Smith

mkenny@kennyproduce.com
meghan@kennyproduce.com
sam@kennyproduce.com
dean@kennyproduce.com

Kenny Brothers Produce

PO Box 728
Bridgeville, DE 19933

302-337-3007
302-337-0181 fax

BRANDS & SERVICES: graded, fresh pickling cucumbers with hydrocooling from MI & DE; flexible sizing, bulk or box

LISA, INC.

2 Bravo Lane
PO Box 456
Nogales, AZ 85628
www.lisainc.us

520-281-1863 / 1866
520-281-2848 fax

John Lichter
Abraham Chavez Lichter

jlichter@lisainc.us
achavez@lisainc.us

BRANDS & SERVICES: GALA, 7Ls, LA FLOR, NUTRI-FE; fresh graded pickles; bins, crates zolb units; jalapenos stemmed or destemmed, mild & hot; cascabel; banana; greenhouse pickles, 2lb. bagged pickles; Mango, Tomatillo, Jalapeno and Pasilla concentrate

MEMBERS – GREEN SHIPPERS & SALTERS

MARBRAN, S.A. DE C. V.

Avenida Enrique Colunga 1540
Irapuato, GTO 36590
Mexico
www.marbran.com

462-622-5266

Eduardo Jauregui

ejauregui@marbran.com.mx

BRANDS & SERVICES: baby fresh cucumbers, fresh broccoli, fresh snow peas, frozen broccoli, frozen cauliflower

NASH PRODUCE

6160 South NC 58
Nashville, NC 27856
www.nashproduce.com

252-443-6011
252-443-6746 fax

Thomas Joyner
Richard Joyner
Jeanette Edgerton
Thomas Webb

thomasjoyner@nashproduce.com
richardjoyner@nashproduce.com
jeanetteedgerton@nashproduce.com
thomaswebb@nashproduce.com

BRANDS & SERVICES: fresh graded pickling cucumbers hydrocooled

PICKLEMEX, LLC

313 E. Produce Road
Hidalgo, TX 78557

956-664-1964
714-721-2121

Brenda Ocampo
Art Brandel
Nora Ocampo
Mauricio Ocampo

bocampo@picklemex.com
abrandel@picklemex.com
mocampo@picklemex.com

BRANDS & SERVICES: fresh handpicked hydrocooled & graded cucumbers from Colima, Jalisco and Nayarit, Mexico available all year long

THE PICKLE STATION

23955 Prince Albert Road
Chatham, ON N7L 0G1
Canada
info@thepicklestation.ca
www.thepicklestation.ca

519-351-0677
519-352-4280 fax

Jeff VanRoboys
Kelly Deline
Krystle VanRoboys
Buzz Vlasschaert

jeff.vanroboys@tvf.ca
kelly@thepicklestation.ca
krystle@thepicklestation.ca
buzz@thepicklestation.ca

BRANDS & SERVICES: Growing and custom grading services – pickling cucumbers and field grown peppers, “The Pickle Station” local brand of pickles.

RITZ PRODUCE, INC.

857 E. Frontage Road
Rio Rico, AZ 85648
www.magentaproduce.com

520-281-0282
520-281-1940 fax

sales@magentaproduce.com

BRANDS & SERVICES: RITZ - fresh green pickling cucumbers (November – April)

SANBROS

23785 El Toro Rd #450
Lake Forest, CA 92630

619-934-4398

Omar Sanchez

omar@sanbros.com

BRANDS & SERVICES: cascabella and jalapeño peppers

SOLUCIONES SAVIA

23785 El Toro Rd #450
Lake Forest, CA 92630

520-841-6348

Juan J. Yescas
Maria Alba Mendivil

jjyescas_1@hotmail.com
albamendivil@gmail.com

BRANDS & SERVICES: Savia Great Pickles

MEMBERS – GREEN SHIPPERS & SALTERS

SUR-MEX PICKLES LLC

700 Tejana Road
PO Box 1539
Progreso, TX 78579

956-825-7120
956-825-7250 fax

Frank L. Gonzales
Teresa Gonzales
Albert Gonzales

tgonzales@surmexpickles.com

BRANDS & SERVICES: hand-picked availability from October – June 15, baby cucs from Guanajuato, Mexico, large cucs from Colima, Mexico

SWANSON PICKLE CO., INC.

11561 Hts. Ravenna Road
PO Box 211
Ravenna, MI 49451

231-853-2289
231-853-6281 fax

Donald Swanson
John Swanson
David Swanson
Wes Swanson
Matt Swanson
Katie Hensley

pickledillydon@aol.com
john@swansonpickle.com
dave@swansonpickle.com
wes@swansonpickle.com
matt@swansonpickle.com
katie@swansonpickle.com

BRANDS & SERVICES: Swanson Grading and Brining, Inc., graded fresh & brine cucumbers, contract brining & grading

TEXANA PICKLE PRODUCERS, INC.

701 Tejana Road
PO Box 1209
Progreso, TX 78579

956-565-6114
956-565-6110 fax
956-565-6112 fax

Frank Gonzales, Jr.
Frank Gonzales
Malena de la Peña

fgonzalestexana@gmail.com
frank.texana@live.com
malena@texanapickle.com

BRANDS & SERVICES: hand-picked cucumbers

WARZYNSKI PARADISE FARMS, INC.

9950 South County Road AA
Almond, WI 54909
paradise@uniontel.net

715-366-4020
715-366-4022 fax

David Warzynski
Mike Warzynski

davidwarzynski@yahoo.com

BRANDS & SERVICES: fresh graded and brine pickling cucumbers



AUSTIN, TEXAS | OCTOBER 18-20 | DOWNTOWN AUSTIN

MEMBERS – BROKERS

FRESH & GREEN AGRI IMPORTS, INC

57 West 38th Street
New York, NY 10018

212-869-5495
347-279-0931
+91-9884070194

Prasan Shah
Pratham Shah

prasanshah@gmail.com
prathamshahargherkins@gmail.com

BRANDS & SERVICES: Sourcing and door delivery of pickled vegetables from bulk program to finished goods for retail and food service, including but not limited to gherkins (entire range), relish, jalapeno peppers, banana peppers, and red peppers. Can pack to customers' specifications in bulk packing, glass jars, cans, pouches.

M.J. ROSENMAYER COMPANY

449 S. Beverly Drive
Suite 213
Beverly Hills, CA 90212

310-551-1357
310-203-0187 fax

Louis Rosenmayer
Hector Flores
Matthew Rosenmayer
Roe Weis
Anna Garrison

lou-rosenmayer@mjrpickles.com
hector-flores@mjrpickles.com
matthew-rosenmayer@mjrpickles.com
roe-weis@mjrpickles.com
assistant@mjrpickles.com

Other Location:
829 Graham Dr
Burleson, TX 76028

209-848-1344
209-848-1346 fax

Sharon Hallinan

sharon-hallinan@mjrpickles.com

H. Richard Steinfeld
12369 S.W. Ames Lane
Portland, OR 97224

503-706-9714

H. Richard Steinfeld

rick-steinfeld@mjrpickles.com

BRANDS & SERVICES: Pickles (brine stock & green cucumbers), Cauliflower & Specialty vegetables in brine, Greek Golden Peppers/Kalamata olives, Red Bell Peppers in Brine, Roasted Peppers, Yellow Banana Peppers, Slicing Jalapenos Peppers, Pace Jalapenos Peppers, Hot Jalapenos Peppers, Yellow Banana Peppers with color, Sport Peppers, Cascabellas, Tomatillos, Silverskin Onions, Gherkins, and Sauerkraut.

MONTROSE INTERNATIONAL GROUP

156 Reynolds Street
Oakville, ON L6J 3K9
Canada

905-339-0229 x222
905-339-0576 fax

Manik Veerakumar
K. Parthipan
Rakhee Minhas
Gordon Itouver

manik@montroseintlgrp.com
parthipan@montroseintlgrp.com
rakhee@montroseintlgrp.com
gordon@montroseintlgrp.com

BRANDS & SERVICES: Multi-country sourcing and supply chain solutions for preserved vegetable industry. Bulk baby pickles for further processing: packed in natural vinegar and salt brine recipes. Fresh programs for: pickling cucumbers, hot & sweet with and without stem, jalapeno peppers, banana peppers, Tomatillos. "Organic" Fresh programs: pickling cucumbers, jalapeno peppers, banana peppers. Pickled cut or whole vegetables in brine: cauliflower, onion, babycorn, beetroot, cherry pepper, red bell pepper, jalapeno pepper, guindilla chilly, bird eye chilly, carrot, garlic, giardiniera, banderillas skewers. Co-packing programs: to customers' specifications in industrial bulk packing, glass jars, cans, plastic containers.

MEMBERS – ASSOCIATES

AMCOR FLEXIBLES NORTH AMERICA

2200 Badger Ave
Oshkosh, WI 54904
www.amcor.com

920-527-7300

Don Josefchuk

donald.josefchuk@amcor.com

AMERICAN INTERNATIONAL FOODS, INC.

8066 E. Fulton Street
Ada, MI 49301
www.americaninternationalfoods.com

616-974-9093

Matt Lauria
Jeff Engler

matt@americaninternationalfoods.com
jeff@americaninternationalfoods.com

BRANDS & SERVICES: Full service food ingredient distributor, specializing in Pickling & Brining

ARDAGH GROUP

10194 Crosspoint Blvd, Suite 410
Indianapolis, IN 46256
marketing.glass.na@ardaghgroup.com
www.ardaghgroup.com

317-558-1002
317-588-8803 fax

Ryan Thaxton
John H. Hughes
Stephen P. Ney
Darrell Wineman

ryan.thaxton@ardaghgroup.com
john.h.hughes@ardaghgroup.com
Stephen.p.ney@ardaghgroup.com
darrell.k.wineman@ardaghgroup.com

BRANDS & SERVICES: glass bottles and jars

BEJO ZADEN, B.V.

Postbus 50
1749 ZH
Warmenhuizen The
Netherlands
www.bejo.com

+31 226-396162
+31 226-393504 fax

Peter Buter
Jeroen Koops
Renato Espana
John de Vries

p.buter@bejo.nl
j.koops@bejo.nl
renatoe@bejogt.com
john.devries@bejo.nl

PO Box 502
613 Perrin Avenue
Lafayette, IN 47902

765-414-7608 cell
765-420-9606 fax

Ken McCammon

k.mccammon@bejoseeds.com

Bejo Seeds

1972 Silver Spur Place
Oceano, CA 93445
www.bejoseeds.com

805-980-1526
805-473-0897 fax

Greg Styers
Kristin Oomen
Candice Anderson
Neil Bushong Jose
Espindola

g.styers@bejoseeds.com
k.oomen@bejoseeds.com
c.anderson@bejoseeds.com
n.bushong@bejoseeds.com
j.espindola@bejoseeds.com

Bejo Seeds Mexico

Carretera al Campo Militar 305 bodega 3
Colonia San Antonio de la Punta
Queretaro, Qro. CP 76135
Mexico

4422-20-8769
4421-31-0624 cell

David Flores
Carlos J. Leal Castro

d.flores@bejo.com.mx
c.leal@bejo.com.mx

BRANDS & SERVICES: Vegetable seeds

BELDING TANK TECHNOLOGIES, INC.

200 N. Gooding Street
PO Box 160
Belding, MI 48809-0160
sales@beldingtank.com
www.beldingtank.com

616-794-1130
616-794-3666 fax

Dan Blunt, Jr.
Mike Eastman
Lary Richmond
Diana Blunt-Eastman

dblunt@beldingtank.com
meastman@beldingtank.com
lrichmond@beldingtank.com
deastman@beldingtank.com

BRANDS & SERVICES: filament wound/ contact molded FRP pickle tanks, scrubbers & custom fabrications; Stapco SS tanks & custom steel fabrications

MEMBERS – ASSOCIATES

BERRY GLOBAL

101 Oakley St.
Evansville, IN 47710
www.berryglobal.com

877-622-3779
847-922-6282
540-877-5781

Jeff Dyer
Kurt Nyberg

jeffdyer@berryglobal.com
kurtnyberg@berryglobal.com

121 North American manufacturing plants. 290 total manufacturing plants across the World.

BRANDS & SERVICES: Plastic containers in 1 qt., 1, 2, 3, 3.5, 4, 4.25, 5, 6 & 7 gal. sizes, round 128 and 134 oz PET bottles with closures, flexible solutions, custom solutions, and more.

BK ENGINEERING & CONSULTING

24715 Fairway Springs
San Antonio, TX 78260
www.linkedin.com/in/bkengineeringandconsulting/

210-919-8974

Brien Kumbalek

brien@bkengineeringandconsulting.com

BRANDS & SERVICES: With over 25 Years of Food Manufacturing experience in Engineering, Operations Management and Continuous Improvement, BK Engineering & Consulting is uniquely equipped to help food manufacturing and food packaging companies support their growth initiatives while reducing costs, improving capacity utilization and implementing world-class processes that support rigorous quality and safety requirements. We help food companies create a standardized, repeatable model for value creation that delivers new levels of flexibility, responsiveness and cost-efficiency, key enablers for driving innovation and consumer satisfaction.

CIR FLEXIBLE PACKAGING SOLUTIONS, INC.

330 Franklin Rd.
Suite 135A-596
Brentwood, TN 37027
www.cir-poly.com

615-566-8964
615-626-1677
800-849-1819
615-445-3615 fax

Stanley Bullock
Jesse Dunn
Jim Hamilton

sbullock@cir-poly.com
jdunn@cir-poly.com
jhamilton@cir-poly.com

BRANDS & SERVICES: We manufacture flexible packaging for many industries, including pickles! Printed films and pouches, multi-layer structures, liquid packaging with an optional built in straw, VFFS / HFFS films, shrink and stretch films, and much more! WBE Certified, CIR Offers 24/7 on-site technical support, Packaging Engineers, quarterly audits, in-house graphics and warehousing, coupled with an entire team to PROPERLY SERVE YOU!

CON PAC SOUTH, INC.

PO Box 80805
Athens, GA 30608
www.conpacsouth.com

337-417-0562
706-540-8550
706-548-4419 fax

Ryan Ruggiere
Tom Ruggiere

ryan.ruggiere@conpacsouth.com
tom.ruggiere@conpacsouth.com

130 Lyons Road
Athens, GA 30605

BRANDS & SERVICES: Con Pac South offers the industry's widest selection of corrugated bulk bin packaging solutions. Each bin comes equipped with our patented Pre-Strapping Configuration - a Con Pac South Innovation which was the first of its kind to be introduced to our industry almost 30 years ago. Con Pac South also offers a wide range of supply and servicing programs, which include but are not limited to: cucumber boxes, pepper boxes, cabbage boxes, wax cascaded produce boxes, wax coated produce boxes, dry produce boxes, and our newly developed PowerCorr Produce line of boxes, which incorporates new & innovative design features, as well as specially sourced materials that we incorporate with this new line of packaging.

CRITEREON COMPANY LLC

124 E Northfield Drive
Suite F-200
Brownsburg, IN 46112
info@critereon.com
www.critereon.com

317-852-0186
360-838-0672 fax

Phil Neff
Tim Aughenbaugh
Jon Gross
Rod May

phil.neff@critereon.com
tim.aughenbaugh@critereon.com
jon.gross@critereon.com
rod.may@critereon.com

BRANDS & SERVICES: Critereon Authentix Spray History System, Cropstream

MEMBERS – ASSOCIATES

CROP ALLIANCE B.V.

Oude dierikpolderweg 1
4435 NE Baarland
The Netherlands
www.cropalliance.com

+31 (0) 113 635710
+31 (0) 113 635701 fax

Ingo Nuytemans
General Sales
Docs & Logistics Dept
Quality Department

ingo@cropalliance.com
sales@cropalliance.com
logistics@cropalliance.com
quality@cropalliance.com

BRANDS & SERVICES: Silverskin onions; Gherkins; Cauliflower; Jalapenos; Capers; Mango; Vegetable mix; Sweet peppers; in vinegar and salt brine

DEVILLE TECHNOLOGIES

9550 58TH Pl, Suite 450
Kenosha, WI 53144
www.devilletechnologies.com

262-764-7678

Nehemiah White
Jonathan Buettner
Darren Scott

nwhite@devilletechnologies.com
jbuettner@devilletechnologies.com
dscott@devilletechnologies.com

Other Locations:

8515 Henri-Bourassa W. 514-366-4545
Montreal Q.C. H45 IP7
Canada

BRANDS & SERVICES: FAM Dicers & Slicers; Deville R&D for product development; facility design consultation; sanitary design training

FASHIONABLY PICKLED, LLC

524 Norwood Ezzell Rd
Mt. Olive, NC 28365
www.fashionablypickled.com
fashionablypickled@gmail.com

919-223-0083

Lisa Moeller

lisamoeller4@gmail.com

BRANDS & SERVICES: We provide a full range of value-added services including product development, process control, audit preparation, waste management, team building, food process authority and other expertise. We have an international presence introducing new ways of fermenting and preparing unique and traditional products.

FLEISCHMANN'S VINEGAR COMPANY, INC.

12604 Hiddencreek Way
Suite A
Cerritos, CA 90703
www.fleischmannsvinegar.com

562-483-4600
562-404-0738 fax
800-443-1067

Terry Yatteau
Sarah Labrie
Dennis Gehrke
Scott Wright

terry.yatteau@fvinegar.com
sarah.labrie@fvinegar.com
dennis.gehrke@fvinegar.com
scott.wright@fvinegar.com

Other Locations:

8190 Suite 304 819-424-4750
LaSalle, QC HPN IX9 819-424-4759 fax
Canada

BRANDS & SERVICES: White, concentrate & vin-mix vinegars, balsamic, wines, corn, sugar, cider & rice vinegars, cooking wines

GARLIC KING

42210 Roick Drive
Suite 3
Temecula, CA 92590
www.garlicking.net

951-506-8883
951-699-9155 fax

Jeff Crace

jeff@garlicking.net

BRANDS & SERVICES: Garlic King; Garlic-Dehydrated and IQF (blanched), Peppers, Onions

GRAHAM PACKAGING COMPANY, L.P.

700 Indian Spring Dr
Lancaster, PA 17601

717-849-8500

Andy Ahonen

andy.ahonen@grahampackaging.com

BRANDS & SERVICES: PET heat set containers, polypropylene & polyethylene containers, monolayer & barrier wide mouth jars & bottles, pasteurizeable widemouth plastic jars

MEMBERS – ASSOCIATES

GREAT NORTHERN FARMS LLC

930 6th Road NE 406-250-7728

Larry Johnston

larryjohnston71@gmail.com

Power, MT 59468

Other Location:

3125 Ashley Lake Rd 406-270-2976
Kalispell, MT 59901

Ralph Johnston

ralphjohnston@yahoo.com

HAVILAND PRODUCTS COMPANY

421 Ann Street 616-361-6881
Grand Rapids, MI 49504 616-361-9772 fax
chemicalexperts@havilandusa.com
www.havilandusa.com

Susan Skeel

susans@havilandusa.com

Darlene Devereaux

darlened@havilandusa.com

Laura Jakel

lauraj@havilandusa.com

BRANDS & SERVICES: Industrial food grade ingredients, preservatives, amino acids, oils, flavorings, dyes, PAA's, cleaners, water, and wastewater treatment chemicals

HM. CLAUSE, INC.

260 Cousteau Place 1-800-320-4672
Suite 210 209-531-4251
Davis, CA 95618
www.hmclause.com

Other Locations:

13310 Hopkins Forest Drive 616-460-9739
Bear Lake, MI 49614

Chris Ware

c.ware@hmclause.com

BRANDS & SERVICES: hybrid pickling cucumber, hybrid peppers, onions, cabbage seed for processing

IPL INC.

140 Commercial Street 418-789-2880
St. Damien, Quebec, GOR 2Y3 418-569-7996 fax
Canada
www.ipl-plastics.com

Yvan Marcoux

yvan.marcoux@iplglobal.com

John Harris

john.harris@iplglobal.com

Nick Warren

nick.warren@iplglobal.com

John Trumpler

john.trumpler@iplglobal.com

BRANDS & SERVICES: Rigid plastic packaging solution (Pail)

KALSEC, INC.

3713 W. Main Street 269-349-9711
Kalamazoo, MI 49006 269-382-3060 fax

Paulina Costa

pcosta@kalsec.com

Roger Nahas

rnahas@kalsec.com

PO Box 50511
Kalamazoo, MI 49005-0511
info@kalsec.com
www.kalsec.com

Kalsec Europe:

7 Merlin Park +44 1638-715-011
Fred Dannatt Road +44 1638-715-031 fax
Mildenhall, Suffolk IP28 7RD
United Kingdom

BRANDS & SERVICES: Spice/herb extracts, onion & garlic concentrates, natural colors, essential oils, oxidation management products

MEMBERS – ASSOCIATES

LEWISBURG PRINTING COMPANY

402 East Commerce St
Lewisburg, TN 37091
www.lpcink.com

800-559-1526
843-836-3595
931-270-3112 fax

Kirk Kelso
Craig Douglas

kkelso@lpcink.com
cdouglas@lpcink.com

BRANDS & SERVICES: For over 120 years, Lewisburg Printing Company has one simple goal – to offer the highest quality printing that engages and retains our customers targeted business. With two divisions, we're here to optimize your marketing efforts by combining label and visual marketing printing services with exceptional personal attention.

M & G TRUCK BROCKERAGE

302 E Business 83
San Juan, TX 78589

956-207-4048
956-283-0339 fax

Robert Cortez

rcortez77@yahoo.com

BRANDS & SERVICES: Transportation Services

MARCATUS QED, INC.

43 Hanna Avenue, Unit C-424
Toronto, Ontario, M6K 1X1
Canada
info@marcatusqed.com

905-337-1105
905-337-1676 fax

Murali Sundar
Bindu Ann
Emmanuel Mancion
Kristina McCaughey
Somanna M.K.

murali.sundar@marcatusqed.com
bindu.ann@marcatusqed.com
emmanuel@marcatusqed.com
kristina.mccaughey@marcatusqed.com
somanna@marcatusqed.com

BRANDS & SERVICES: Global sourcing, strategic planning, co/packing, product development & quality assurance for fresh, frozen, dehydrated & semi-processed fruits & vegetables

MASSILLY NORTH AMERICA INC.

406 Elgin Street
Brantford, ON N3S 7P6
Canada
www.massilly.ca

226-250-3100
226-250-3101 fax

Nelson Silva
Garnet Lasby

nsilva@massilly.ca
glasby@massilly.ca

BRANDS & SERVICES: Vacuum metal closures, vacuum sealing machinery, dud detectors, decorated containers, aerosol containers, two-piece and three-piece cans, easy-open lids

MAUSER PACKAGING SOLUTIONS (Formerly BWAY Corp.)

1515 W. 22nd St.
Suite 1100
Oak Brook, IL 60523
sales@mauserpackaging.com
www.mauserpackaging.com

800-527-2267

Kathleen Donovan
Mike Bero
Bryan Hepper
Mike Noel

kathleen.donovan@mauserpackaging.com
mike.bero@mauserpackaging.com
bryan.hepper@mauserpackaging.com
mike.noel@mauserpackaging.com

BRANDS & SERVICES: Large and small plastic, metal, fiber and hybrid rigid packaging

MEDALLION INTERNATIONAL, INC.

233 West Parkway
Pompton Plains, NJ 07444
www.medallionint.com

973-616-3401
973-616-3405 fax

Paula Boudjouk

pboudjouk@medallionint.com

BRANDS & SERVICES: Specialty dill & sweet pickle flavors; soluble turmeric oleoresins; essential oils; cassia, clove, dill, garlic, onion; custom flavors

MEMBERS – ASSOCIATES

MIZKAN AMERICAS, INC.

1661 Feehanville Road
Suite 300
Mt. Prospect, IL 60056
www.mizkan.com

847-590-0059
847-590-0475 fax

Welch Livingston
Dave Sackett
Jose Martinez
Dave Darling
Kathi Bartel
Reuben Marin
David D'Onofrio

welch.livingston@mizkan.com
david.sackett@mizkan.com
jose.martinez@mizkan.com
dave.darling@mizkan.com
kathi.bartel@mizkan.com
reuben.marin@mizkan.com
david.donofrio@mizkan.com

Plant Locations:

10037 E. 8th Street
Rancho Cucamonga, CA 91730
909-989-4211

46 Walker Street
Watsonville, CA 95076
831-728-2061

4647 Bronze Way
Dallas, TX 75236
214-339-5551

702 Kiddville Road
Belding, MI 48809
616-794-0226

526 Interstate Drive
Crossville, TN 38555
931-484-0285

PO Box 2048
410 Seymour Court
Green Bay, WI 54306
920-497-4535

247 West Avenue
Lyndonville, NY 14098
585-765-2291

7673 Sodus Center
Sodus, NY 14551
315-483-6944

2400 Nicholson Avenue
Kansas City, MO 64120
816-483-1700

445 N. Dakota Street
Lake Alfred, FL 33850
863-966-0391

3290 7th Street
Shively, KY 40216
502-525-1494

7331 Ben Fredrick Road
Abbeville, LA 70510
337-898-9377

860 S. Hwy 478
Vado, NM 66072
576-233-3990

BRANDS & SERVICES: Vinegar, cooking wines, mustard

NORTON PACKAGING, INC.

20670 Corsair Boulevard
Hayward, CA 94545
www.nortonpackaging.com

510-786-3445
510-782-5329 fax

Justin Carlino
Scott Taylor
Katie Perez
Mark Norton
Greg Norton
Scott Norton

jcarlino@nortonpackaging.com
staylor@nortonpackaging.com
kperez@nortonpackaging.com
mnorton@nortonpackaging.com
gnorton@nortonpackaging.com
snorton@nortonpackaging.com

Other Locations:

5800 South Boyle Avenue
Vernon, CA 90058
323-588-6167
323-589-7779 fax

5190 North Industrial Parkway
Hamlet, IN 46532
574-867-6002
574-867-6207 fax

101 Industrial Park Drive
Monticello, GA 31064
678-986-5118
574-867-6207 fax

BRANDS & SERVICES: Plastic pail packaging

NUNHEMS USA, INC.

1200 Anderson Corner Road
Parma, ID 83660

208-674-4000

Customer Service

nunhems.costumerservice@vegetableseeds.basf.com

Other Locations:

4352 Lamont Woods Dr.
Marne, MI 49435

616-540-5461

Chris Dyk

chris.dyk@vegetableseeds.basf.com

PO Box 4005
6080 AA Haelen
Holland

+31 475-599-222
+31 475-599-264 direct
+31 651-604-101 cell
+31 475-591-361 fax

Jos Suelmann

jos.suelmann@vegetableseeds.basf.com

PO Box 321
Pittsboro, NC 27312

910-514-5069

Howard Anderson

howard.anderson@vegetableseeds.basf.com

BRANDS & SERVICES: Vegetable seeds

MEMBERS – ASSOCIATES

OLDS PRODUCTS COMPANY

10700 88th Avenue
Pleasant Prairie, WI 53158
www.oldsproducts.com

262-947-3500 x621
(847)274-2413

Ross Remien
Augie Remien

remien@oldsfitz.com
aremien@oldsfitz.com

BRANDS & SERVICES: Prepared mustards, white distilled vinegar, mustard seed, organic vinegar

ONTARIO PROCESSING VEGETABLE GROWERS

435 Consortium Court
London, ON N6E 2S8
Canada
www.opvg.org
opvg@opvg.org

519-681-1875
519-685-5719 fax

Keith Robbins

keith.robbins@opvg.org

BRANDS & SERVICES: Negotiation of prices, terms, & conditions of sale of 13 processing crops in Ontario for member growers

PARAGON MANUFACTURING, INC.

2001 N. 15th Avenue
Melrose Park, IL 60160
www.paragonmanufacturing.com

708-345-1717
708-345-1721 fax

Greg Alm
Ashley Carroll
Peter Wright
Dina Wright

greg@paragonmanufacturing.com
ashley@paragonmanufacturing.com
peter@paragonmanufacturing.com
dina@paragonmanufacturing.com

BRANDS & SERVICES: Food grade plastic pails and covers.

PCA

1705 B Colonial Dr.
Thomasville, GA 31757

229-805-7391
519-685-5719 fax

Tim Wright
Dave Winfrey

twright@packagingcorp.com
dwinfrey@packagingcorp.com

BRANDS & SERVICES: Corrugated

PERFORMANCE NUTRITION, A DIVISION OF LIDOICHEM, INC.

20 Village Ct
Hazlet, NJ 07730
www.pnfertilizers.com

732-888-8000

Don Pucillo

don@lidochem.com

BRANDS & SERVICES:

PLEX SYSTEMS

18356 Bedford St.
Beverly Hills, MI 48025
www.plex.com

248-703-4978

Michael Donovan

mdonovan@plex.com

BRANDS & SERVICES: Plastic jars & bottles: PET, HDPE, & other

PRETIUM PACKAGING LLC

13515 Barrett Parkway
Suite 150
St. Louis, MO 63021
www.pretiumpkg.com

312-401-6471
314-727-8200
314-727-0249 fax

Barry Sak

bsak@pretiumpkg.com

BRANDS & SERVICES: Plastic jars & bottles: PET, HDPE, & other

MEMBERS – ASSOCIATES

RIJK ZWAAN USA, INC.

701 La Guardia St, Suite A
Salinas, CA 93905
www.rijkszwaanusa.com

831-455-3000
831-455-3003 fax

Robert Grohs
Rick Falconer
Sam McGowen
George Pape

r.grohs@rijkszwaan.com
r.falconer@rijkszwaan.com
s.mcgowen@rijkszwaan.com
georgepape2@gmail.com

Other Locations:

Rijk Zwaan Mexico
Carretera Culiacan Costa Rica
Km. 15.6, Costa Rica
Culiacan SIN C.P. 80430
Mexico
www.rijkszwaan.mx

+52 667-173-8597
+52 667-173-8598 fax

Sixto Medina

s.medina@rijkszwaan.com

Rijk Zwaan B.V.
Burgemeester Crezeelaan 40
2635 KX De Lier
Holland 2678 ZG
www.rijkszwaan.com

+31 174-532-300

Gerald Kruschke

g.kruschke@rijkszwaan.de

BRANDS & SERVICES: vegetable seeds

ROSE TIMMER & ASSOCIATES

811 South 6th Ave
Bozeman, MT 59715
www.rosetimmer.com

406-581-1544

Rose Timmer

rose@rosetimmer.com

BRANDS & SERVICES: Innovative solutions for optical inspection systems

SEMINIS VEGETABLE SEEDS

David Baquerizo
57 Courtland Box #856
Rockford, MI 49341
616-301-4711 cell
david.baquerizo@bayer.com

Blake Johnson
100 Carillon Market Street, #300
Panama City Beach, FL 32413
214-632-0568 cell
blake.johnson@bayer.com

Mark Myers
7202 Portage Road
DeForest, WI 53532
608-842-1429
608-516-8846
mark.myers@bayer.com

Nischit Shetty
2221 Keri Road
PO Box 249
Felda, FL 33930
863-674-5817
239-691-9529 cell
nischit.shetty@bayer.com

Valente Oliveros
326 Robson Rd
Leamington ON N8H OA4
Canada
519-280-0743
valente.oliveros@bayer.com

BRANDS & SERVICES: Processing vegetable seeds, specializing in pickling cucumbers and specialty peppers for processing

SILGAN CLOSURES

1140 31st Street
Downers Grove, IL 60515
www.silgancls.com

630-515-8383
630-515-5326 fax
630-241-6630

A.J. Miller
Bob Reay
Sylvia Tomal

aj.miller@silganclosures.com
robert.reay@silganclosures.com
sylvia.tomal@silganclosures.com

BRANDS & SERVICES: Vacuum closures, metal, plastic, composite, sealing equipment, engineering services, dud detection, vision inspection equipment

MEMBERS – ASSOCIATES

SOLBERN

8 Kulick Road
Fairfield, NJ 07004-3308

sales@solbern.com
www.solbern.com

973-227-3030
973-227-3069 fax

Juan Sanchez
Jorge Espino
Harry Piekema
Tom Berger
Justin Espino

juans@solbern.com
jorge@solbern.com
harry@solbern.com
tomb@solbern.com
justin@solbern.com

BRANDS & SERVICES: Pickle packers, automatic spear packers, cucumber slicers (spears, halves, slabs), complete olive filling line, briners, automatic slab slicers & fillers, fillers for retail size, containers up to a gallon, preventative maintenance programs, equipment audits, customized employee training programs

SORMAC Inc.

6800 Wales RD
Northwood, OH 43619

PO Box 60340
Rossford, OH 43460
info@sormac-inc.com
www.sormac-inc.com

567-200-8420
567-200-8422 cell
567-200-8423 cell

Roy Lemmen
Luuk Rutten

r.lemmen@sormac.nl
l.rutten@sormac.nl

Other Location:

2025 Trinity Road
Lynchburg, SC 29080

803-453-5901
803-468-7783 cell
803-453-5763 fax

Billy Mims / Timmy Mims pickleman@ftc-i.net

BRANDS & SERVICES: Cucumber length & sample graders, brush washing equipment, zig zag fillers and complete turnkey cucumber processing factories. SORMAC B.V. is a world-leading developer and manufacturer of machinery and processing lines for the fresh-cut industry. We have a strong record in peeling machines for potatoes, carrots, cucumbers and onions and we are the most progressive supplier for washing and drying systems for lettuce and leafy vegetables. Sormac strives to create detailed perfection in design, construction and functionality, enabling you to deliver the best possible high-quality end product to your customers.

SUNWEST INGREDIENTS

9980 Evans Road
Wapato, WA 98951
contact@sunwestingredients.com
www.sunwestingredients.com

509-874-2002
509-874-1140 fax

Dan Brown
Carl St. Hilaire

dan@sunwestingredients.com
carl@jshfarms.com

BRANDS & SERVICES: Dill weed oil, clean/clear label water-soluble ingredients, flavor emulsions & blends for the pickle industry; "We don't buy it, we produce it Save money. Get quality – buy from the source." "Let us be your flavoring source & resource"

TECNOCAP LLC

1701 Wheeling Ave
Glen Dale, WV 26038
www.tecnocapclosures.com
sales@tecnocapwww.com

304-843-5158
304-843-5475 fax

Bob Macosko
Harry Kammerer
Bruce Haerr
Roni Llewellyn
Grant Satterley
Jon Warneke

bmacosko@tecnocapwww.com
hkammerer@tecnocapwww.com
bhaerr@tecnocapwww.com
rlllewellyn@tecnocapwww.com
gsatterley@tecnocapwww.com
jwarneke@tecnocapwww.com

BRANDS & SERVICES: Metal closures/caps

MEMBERS – ASSOCIATES

THE TEC TEAM INC.

66 Industrial Ave, PO Box 236 201-440-3281
Little Ferry, NJ 07643 201-298-1601 fax
www.thetec teaminc.com
info@thetec teaminc.com

Garry Conklin
Kelley Acker
Melissa Conklin
Marion Brooks
Joe DiBenedetto

garry@thetec teaminc.com
kelley@thetec teaminc.com
melissa@thetec teaminc.com
marion@thetec teaminc.com
joe@thetec teaminc.com

BRANDS & SERVICES: Natural flavors

TOMRA FOOD

875 Embarcadero Drive 916-388-3900
West Sacramento, CA 95691
food.us@tomra.com
www.tomra.com/food

Amber Amador

amber.amador@tomra.com

BRANDS & SERVICES: Global provider of sensor based sorting solutions for growers, packers and processors. TOMRA offers numerous solutions for whole, partial, sliced and diced fruits and vegetables in addition to providing a complete range of sorting solutions to maximize yield and efficiency and to collect real-time information from farm to fork. TOMRA 3A, TOMRA 5A, TOMRA 5B, SENTINEL II, NIMBUS, and more.

TRILOGY ESSENTIAL INGREDIENTS, INC.

1304 Continental Drive 410-612-0691
Abingdon, MD 21009 410-612-0691
www.trilogyei.com 410-273-9503

Chris Pisano
Dean Wilson
Rob Haedrich

cpisano@trilogyei.com
dwilson@trilogyei.com
rhaedrich@citrusandallied.com

Other Locations:

4620 Mercedes Drive 240 Deining Circle
Belcamp, MD 21017 Corona, CA 92880
410-273-9500 951-737-9500
410-273-9503 fax 951-737-0100 fax

BRANDS & SERVICES: Specialty blends & flavors for the pickle industry; essential oils; oleoresins

URSCHEL LABORATORIES, INC.

1200 Cutting Edge Drive 219-464-4811
Chesterton, IN 46304 219-462-3879 fax
info@urschel.com 1-844-877-2435 (Urschel)
www.urschel.com

Tim O'Brien

tobrien@urschel.com

BRANDS & SERVICES: TranSlicer, DiversaCut, QuantiCut; The Global Leader in Food Cutting Technology; manufacturing & selling of high capacity, precision slicers, dicers, and other types of size reduction machinery for food processors and allied industries.

PRODUCTS & SERVICES

BRINE TANKS

Belding Tank Technologies, Inc.

BROKERS

Fresh & Green Agri Imports, Inc.
M.J. Rosenmayer Company
Montrose International Group

CLOSURES

Ancor Flexibles North
America
Massilly North America Inc.
Silgan Closures
Tecnocap LLC

CONSULTING

BK Engineering & Consulting
Critereon Company LLC
Deville Technologies
Fashionably Pickled, LLC
Marcatus QED, Inc.
Ontario Processing
Vegetable Growers
Performance Nutrition

CONTAINERS

Ardagh Group
Berry Global
CIR Flexible Packaging
Solutions, Inc
Con Pac South, Inc.
Graham Packaging Company, L.P.
IPL Inc.
Massilly North America Inc.
Mauser Packing Solutions
Norton Packaging, Inc.
Paragon Manufacturing, Inc.
PCA
Plex Systems
Pretium Packaging LLC

GREEN SHIPPERS & SALTERS

Addis Cates Co., Inc.
Bay View Food Products Co.
Brodnax Seed Co. Inc.
Can-Am Pepper Company
Casco Produce SA DE CV
Crop Alliance B.V.
Falkner Produce
Fresh International LLC
Froese Vegetables
Hartung Brothers, Inc.
Holmes & Holmes Produce, Inc.
Kenny, Inc.
Lisa, Inc.
MarBran, S.A. DE C.V.
Nash Produce
Picklemex, LLC
Ritz Produce, Inc.
SanBros
Soluciones Savia
Sur-Mex Pickles LLC
Swanson Pickle Co., Inc.
Texana Pickle Producers, Inc.
The Pickle Station
Warzynski Paradise Farms, Inc.

OILS

American International Foods, Inc.
Great Northern Farms LLC
Haviland Products Company
Kalsec, Inc.
Medallion International, Inc.
SunWest Ingredients
Trilogy Essential Ingredients, Inc.

PRINTING

Lewisburg Printing Company

PROCESSING EQUIPMENT

Belding Tank Technologies, Inc.
Deville Technology
Massilly North America, Inc.
Rose Timmer & Associates
Silgan Closures
Solbern
Sormac Inc.
TOMRA Food
Urschel Laboratories, Inc.

SEEDS

Bejo Zaden, B.V.
HM.Clause, Inc.
Nunhems USA, Inc.
Olds Products Company
Rijk Zwaan USA, Inc.
Seminis Vegetable Seeds

SPICES & SEASONINGS

American International Foods, Inc.
The Garlic Company
Garlic King
Haviland Products Company
Fleischmann's Vinegar Company, Inc.
Kalsec, Inc.
Medallion International, Inc.
Mizkan Americas, Inc.
The Tec Team Inc.

TRANSPORTATION

M&G Truck Brokerage

VINEGAR

American International Foods, Inc.
Fleischmann's Vinegar Company, Inc.
Mizkan Americas, Inc.
Olds Products Company

BRAND NAMES OF PPI MEMBER COMPANIES

| | | | |
|--------------------------------|----------------------------------|---------------------------------|-------------------------------------|
| 7Ls | Lisa, Inc. | Gedney | Gedney Foods Company |
| Acadian | Cajun Chef Products, Inc. | Giuliano..... | Giulianos' Specialty Foods |
| Accent | B&G Foods, Inc. | Goldin | First Place Foods, LLC |
| AMA | HJS Condiments Limited | Govi Aruna..... | HJS Condiments Limited |
| Ann O'Brien..... | Ann O'Brien Inc SA DE DV | Green Boys..... | Kruger Foods, Inc. |
| B&G | B&G Foods, Inc. | Green Giant | B&G Foods, Inc. |
| B&M Beans | B&G Foods, Inc. | Greenhouse | Global Green Company Limited |
| Ba-Tampte Pickle Products..... | Ba-Tampte Pickle Products, Inc. | Habitant | The J.M. Smucker Co. |
| Bautz'ner | Develey Senf & Feinkost GmbH | Hausbeck..... | Hausbeck Pickle Co. |
| Berrak | Zeytursan Gida San. | Hengstenberg | Hengstenberg GMBH & Co. |
| Best Maid | Best Maid Products, Inc. | Holiday..... | Freestone Pickle Company, Inc. |
| Bick's | The J.M. Smucker Co. | Holiday Royal..... | Freestone Pickle Company, Inc. |
| Big Papa | Van Holten's | House of Webster | House of Webster |
| Bryant's | Bryant Preserving Company | Hot Mama | Van Holten's |
| Cajun Chef | Cajun Chef Products, Inc. | Hugo Reitzel | Reitzel International (Suisse) S.A. |
| Chef Supreme..... | Best Maid Products, Inc. | Hunn's..... | First Place Foods, LLC |
| Chipico | The Chicago Pickle Company | Hunn's Gourmet Selections | First Place Foods, LLC |
| Claussen | Claussen Pickle Co.- Kraft Heinz | Hunn's Private Stock..... | First Place Foods, LLC |
| Cool Crisp | Gielow Pickles, Inc. | Island Magic..... | HJS Condiments Limited |
| Coronation | Whyte's Food Inc. | Josh's Pickles | Josh's Pickles |
| Cortland Valley Organic | GLK Foods | King David | Ripon Pickle Co., Inc. |
| County Fair | County Fair Food Products | Kissling | GLK Foods |
| Cream of Wheat | B&G Foods, Inc. | Klein's | Klein Pickle Co., Inc. |
| Del Dixi..... | Best Maid Products, Inc. | Krrrrisp Kraut | GLK Foods |
| Del Monte..... | Gedney Foods Company | Kruger..... | Kruger Foods, Inc. |
| Develey | Develey Senf & Feinkost GmbH | Kuhne | Carl Kühne KG (GmbH & Co.) |
| Don Hermann & Sons | Hermann Pickle Farms | LA FLOR..... | Lisa, Inc. |
| Edible Pickle Works | Ba-Tampte Pickle Products, Inc. | Las Palmas | B&G Foods, Inc. |
| Ev..... | Zeytursan Gida San. | Leuchtenberg..... | Leuchtenberg Sauerkrautfabrik |
| Evangeline | Cajun Chef Products, Inc. | Linkenheil..... | Spreewaldkonserve Golssen |
| Felix | Orkla Foods Sverige AB | Lowensenf | Develey Senf & Feinkost GmbH |
| Fersan..... | Develey Senf & Feinkost GmbH | Mancini | Mancini Packing Co. |
| Fitini | Spreewaldkonserve Golssen | Mancini Foods | Mancini Packing Co. |
| Freestone..... | Freestone Pickle Company, Inc. | Marschland Naturkast..... | Alfred Paulsen GmbH & Co. KG |
| Frenzel | Develey Senf & Feinkost GmbH | Mautner Markhof..... | Develey Senf & Feinkost GmbH |
| GALA | Lisa, Inc. | McClure's Pickles | McClure's Pickles |
| Garlic Joe..... | Van Holten's | McLarens | The J.M. Smucker Co. |

BRAND NAMES OF PPI MEMBER COMPANIES

| | | | |
|-----------------------------|--------------------------------|-----------------------|-------------------------------|
| Mor Annas | Orkla Foods Sverige AB | Shell Bei..... | Hermann Pickle Farms |
| Mr. Chips | Mr. Chips Inc. | Silver Floss | GLK Foods |
| Mt. Olive..... | Mt. Olive Pickle Company, Inc. | Silver Star | First Place Foods, LLC |
| Mrs. Whyte's | Whyte's Food Inc. | Snackle | Global Green Company Limited |
| Nathan's Famous | Hermann Pickle Farms | Sonoma Brinery | Sonoma Brinery |
| Natural Harvest | Patriot Pickle, Inc. | S=O | Sanyo Food Products Co., Ltd. |
| Nutri-Fe | Lisa, Inc. | Sour Sis | Van Holten's |
| NY Style | B&G Foods, Inc. | Specht..... | Develey Senf & Feinkost GmbH |
| Oh Snap..... | GLK Foods | Spreewaldhof..... | Spreewaldkonserve Golssen |
| ORO di Parma..... | Hengstenberg GMBH & Co. | St. Joe Valley..... | Sechler's Pickles, Inc. |
| Ortega | B&G Foods, Inc. | Stan's..... | Koeleman India Pvt. Ltd. |
| Patriot..... | Patriot Pickle, Inc. | Stollenwerk | J. & W. Stollenwerk OHG |
| Paulsen | Alfred Paulsen GMBH & Co. KG | Strub's..... | Whyte's Food Inc. |
| Pick Pack | B&G Foods, Inc. | SuckerPunch..... | SuckerPunch Gourmet |
| Pickle Cutz..... | Van Holten's | Talk O'Texas..... | Talk O'Texas Brands, Inc. |
| Pickle-Ice | Van Holten's | Tify | Global Green Company Limited |
| Pickle-In-A-Pouch | Van Holten's | Topor's Pickles | EW Grobbel |
| Pickle O'Pete..... | Ripon Pickle Co., Inc. | Van Holten's | Van Holten's |
| Pickle Time | Freestone Pickle Company, Inc. | Vegola..... | Indo Spanish Tasty Foods |
| PIK-L-GIANT | First Place Foods, LLC | Verdi | GLK Foods |
| Pleasant Valley Farms | Kruger Foods, Inc. | VH Pickle Back | Van Holten's |
| Po Polsku..... | Ripon Pickle Co., Inc. | Vienna Beef | The Chicago Pickle Company |
| Polaner..... | B&G Foods, Inc. | Vlasic | Conagra Brands |
| Regina..... | B&G Foods, Inc. | Voss & Zobus | Hengstenberg GMBH & Co. |
| Reine de Dijon..... | Develey Senf & Feinkost GmbH | Willies | GLK Foods |
| RITZ | Ritz Produce, Inc. | Wisconsin Pride | Ripon Pickle Co., Inc. |
| Safie..... | Safie Specialty Foods Company | Whyte's | Whyte's Food Inc. |
| San-Del | B&G Foods, Inc. | Wrights..... | B&G Foods, Inc. |
| Saverne..... | GLK Foods | Zinger..... | Gedney Foods Company |
| Savia Great Pickles..... | Soluciones Savia | | |
| Sechler's | Sechler's Pickles, Inc. | | |

CODE OF ETHICS

CODE OF ETHICS

In order to attain the objects of this Association, namely, to foster and promote the interests of the pickle packing industry, and to encourage and increase cooperation among manufacturers, salters and affiliated interests for the practical betterment of the entire industry, we the members of this Association affirm and subscribe to the following Code of Ethics:

I. DUTIES TO OURSELVES

SECTION 1 We believe in maintaining the highest ethical standards of business conduct; that such standards depend upon our attainment and pursuit of moral integrity; that our every business transaction should be tested by the standards of truth and justice; that in our contacts with other truthfulness and straightforwardness are more to be preferred than dissembling and misrepresentation so that our reputation for honorable dealing, in the end, will establish the highest degree of business character.

SECTION 2 We believe every business is entitled to the reward or profit in addition to essential reserves for future contingencies; that to attain profits management must skillfully, intelligently and honestly use its tools, such as accounting and cost-finding, planning and production, merchandising and marketing; that in establishing prices we must constantly bear in mind profits do not begin to show until all costs have been absorbed.

II. DUTIES TO EACH OTHER

SECTION 1 We believe the closer pickle packers cooperate with each other within the precincts of their association, the more easily and more completely they will promote their common interests and the interests of the industry, and the better they will serve the public.

III. DUTIES TO OUR EMPLOYEES

SECTION 1 We believe it should be our constant endeavor to promote the physical well-being of our employees insofar as our individual establishments shall permit; that workmen satisfied and contented with comforts and necessities of life are more efficient and more productive than those who are disgruntled, dissatisfied and disinterested.

IV. DUTIES TO OUR CUSTOMERS

SECTION 1 We believe it to be the compelling duty of every member of this Association to manufacture products for the trade of the highest quality possible in each grade, kind and variety, that purity, wholesomeness and attractiveness are more to be desired than price; that nutritive and vitamin values are essential to good health.

SECTION 2 We believe we owe it to the good health of the public that our products should be produced in stations and plants operated under the best sanitary conditions possible; that by research and practical operation we should constantly endeavor to keep abreast of the best and most practicable devices and practices that science may develop.

SECTION 3 We believe we owe it to people to give them the best and most for the lowest price consistent with wages, salaries, material costs, taxes, and reasonable profits and reserve.

SECTION 4 We believe that research and constant study should be encouraged by our individual members and collectively as a group to improve the quality and lower the cost of our products.

Pickle Packers International, Inc.

1101 17th Street NW, Suite 700, Washington, DC 20036
202-331-2465 • 202-463-8998 fax

To: PPI Board of Directors

We hereby apply to be admitted as a member of Pickle Packers International, Inc. under the Constitution and By-Laws of the Association. Should our application be approved and we are elected to membership in your association, we agree to abide by its Constitution and By-Laws, Rules and Regulations, Codes and Practices, now in force, as well as any that hereafter may be adopted.

MEMBERSHIP CLASSIFICATION

Please check the appropriate classification after reviewing the Constitution and By-Laws. Signature required.

- Manufacturer/Repacker of pickled products Broker
 Grower/Salter or Grower/Green Shipper Associate (Supplies or Services for Industry)

COMPANY INFORMATION

Company Name

Officer Name

Title

Email

Address

PO Box (if applicable)

City

State / Region

Zip / Postal Code

Country

Phone

Fax

General Company Email

RECOMMENDATION

Name

Company Name

BRAND NAMES AND SERVICES **Manufacturers:** brand names; **Associates:** products or services

LIST OTHER COMPANY EMPLOYEES FOR PPI MAILING LIST

APPLICATION FOR MEMBERSHIP

The following membership category definitions are excerpted from

Constitution and By-Laws of Pickle Packers International, Inc.

(Restated with Amendments through October 23, 1996)

A Manufacturer is a business whose principal involvement with the Industry is the conversion of agricultural commodities into finished pickled, acidified and/or fermented food products.

A Salter/Green Shipper is a business whose principal involvement with the Industry is to obtain raw agricultural commodities and handle them, ship them, and/or process them to any stage short of a finished pickled, acidified and/or fermented product. This category shall not include any business whose sole principal involvement with the Industry is growing agricultural products.

A Broker is a business whose principal involvement with the Industry is the arranging of transactions between buyers and sellers of agricultural commodities intended for use in the manufacture of finished pickled, acidified and/or fermented products. In order to qualify for membership in the Association, at least sixty percent (60%) of a Broker's total annual sales must be to Manufacturers or Salter/Green Shippers.

A Repacker is a business whose principal involvement with the Industry is to receive processed pickled, acidified and/or fermented vegetable products in bulk and pack them in consumer or institutional containers.

An Associate is a business whose principal involvement with the industry is the provision of supplies, equipment or services which are necessary to the manufacturing and/or shipping of the acidified and/or fermented food products.

For the purposes of determining dues payable by a member, a business which qualifies for membership under more than one category shall be treated as a member of that membership category which pays the higher dues. In the case that dues fall into the minimum dues level for both categories, the member will designate the category of membership of their choice.

I certify that the membership category applied for, as checked on front of this application, is true and conforms to any and all requirements as stated in the By-Laws.

Signature

Date

2021 Membership Dues Worksheet

- Dues for overseas Manufacturer members (no net sales in the North America): \$1,530.00
- Dues for Associate and Broker members (North America & overseas): \$1,530.00
- All others please use the formula below.**

NOTE:

- Manufacturers and Salter/Green Shippers in North America should calculate dues based on total net sales.
- Overseas Manufacturers and Salter/Green Shippers who have sales in North America should calculate dues based on total net sales in North America.

NET SALES: Total gross dollars sales, less freight, returned goods, sales allowances, promotions, cash discounts, commissions, brokerage, and other price reductions for pickled vegetable products only.

Company's Net Sales for fiscal/calendar year 2020 = \$ _____

| <u>Net Sales of Pickled Vegetables</u> | <u>Base Dues</u> | <u>Calculation</u> | <u>Total</u> |
|--|------------------|---|-----------------|
| \$0 through \$999,999 | \$1,530 | | \$ _____ |
| \$1,000,000 through \$49,999,999 | \$1,530 | + net sales over \$999,999 multiplied by .000408 | \$ _____ |
| \$50,000,000 through \$74,999,999 | \$21,530 | + net sales over \$49,999,999 multiplied by .000275 | \$ _____ |
| \$75,000,000 and over | \$28,410 | + net sales over \$74,999,999 multiplied by .000143 | \$ _____ |
| TOTAL YEARLY DUES* | | | \$ _____ |

***Large Member Discount:** To continue to attract and retain large members (manufacturers and salters/green shippers), if your Total Yearly Dues calculates to be \$15,001 or more, you may discount your dues by 25%. For members in North America that this affects, monetary exchange rates may also be neutralized. Upon reporting your sales, PPI will gladly assist you with these calculations.

- OPTIONAL: Quarterly Payment (divide Total Dues by 4) = \$ _____

Signed: _____ Date: _____

Company: _____

TO COMPLETE YOUR MEMBERSHIP APPLICATION

Please return the three forms (application, constitution & by-laws, and dues worksheet) with payment to:

Pickle Packers International, Inc.
 1101 17th Street NW, Suite 700, Washington, DC 20036
 202-463-8998 fax • bbursiek@ilovepickles.org



RALEIGH, NORTH CAROLINA | APRIL 20-22 | NORTH HILLS



2021

**ANNUAL MEETING &
PRODUCT SHOWCASE**

AUSTIN, TEXAS | OCTOBER 18-20 | DOWNTOWN AUSTIN

CALENDAR OF EVENTS

2021 MEETINGS & EVENTS

- Feb. 1-3 **Board of Directors Meeting**
Oceans Edge Key West Resort & Marina, Key West, Florida
- Feb. 22-24 **Capitol Hill, USDA ARS Visits**
Agricultural Research Committee Meeting
The Beacon Hotel, Washington, DC
- April 20-22 **Spring Meeting '21**
Renaissance Raleigh North Hills Hotel, Raleigh, North Carolina
Including: Future Leaders, Manufacturing & Technology, and Supplier Advisory Committee Meetings
- May 21-31 **International Pickle Week**
- Oct 18-20 **2021 Annual Meeting & Product Showcase**
Omni Austin Hotel Downtown, Austin, Texas
Including: Board of Directors Meeting; Executive, Future Leaders, Agricultural Research, Manufacturing & Technology, and Supplier Advisory Committee Meetings
- Nov. 15 – Jan. 1 **Holidays are Pickle Days**

2022 MEETINGS & EVENTS

- Feb. 7-9 **Board of Directors Meeting**
Scottsdale Plaza Resort, Scottsdale, Arizona
- Feb. 28- Mar. 2 **Capitol Hill, USDA ARS Visits**
Agricultural Research Committee Meeting
The Beacon Hotel, Washington, DC
- April 19-21 **Spring Meeting '22**
Washington Court Hotel on Capitol Hill, Washington, DC
- May 20-30 **International Pickle Week**
- Oct 18-20 **2022 Annual Meeting & Product Showcase**
Bally's Hotel & Casino, Las Vegas, Nevada
- Nov. 15 – Jan. 1 **Holidays are Pickle Days**
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I Love Pickles.org
Pickle Packers International, Inc.

Pickle Packers International, Inc.
1101 17th St NW STE 700
Washington, DC 20036